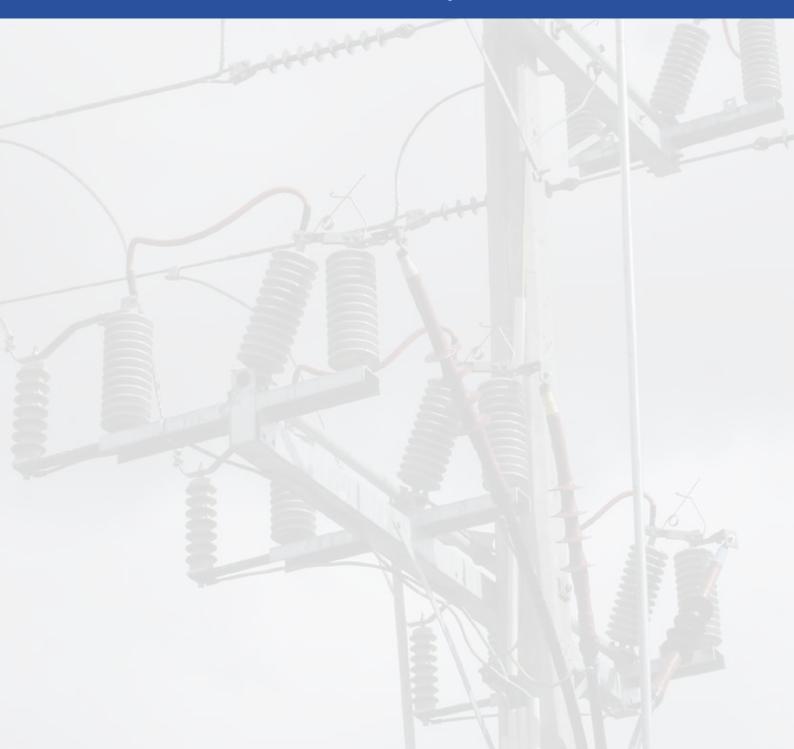
# ANNUAL REPORT

for the year ended 31 March 2011



## CONTENTS

| Chairman's Review                   | 3    |
|-------------------------------------|------|
| Management Review                   | 4-5  |
| Senior Management                   | 6    |
| Group Trend Statement               | 7    |
| Directors' Report                   | 8-10 |
| Directors' Responsibility Statement | 11   |

## FINANCIAL STATEMENTS

| Statements of Comprehensive Income | 12    |
|------------------------------------|-------|
| Statements of Changes in Equity    | 12    |
| Statements of Financial Position   | 13    |
| Statements of Cash Flows           | 14    |
| Notes to the Financial Statements  | 15-35 |
| Performance Targets                | 36-38 |
| Auditor's Report                   | 39-40 |

#### DIRECTORY

#### **DIRECTORS:**

Mrs C.M. Kearney (Chairman) Mr D. Atkinson Mr L.M. Malcolm Mr D.N. Sinclair Mr J.D. Walker

SOLICITORS: Berry & Co, Eden Street, Oamaru

**REGISTERED OFFICE:** 10 Chelmer Street, Oamaru

CHIEF EXECUTIVE: Mr G.B. Clark WAITAKI POWER TRUST TRUSTEES Dr-H.F. Brookes (Chairperson) Mr A.J. Brady Mr W.P. McKerrow Mr D.E. Norman Mr H.J. Tonkin

AUDITORS: Robert Harris PricewaterhouseCoopers Christchurch, on behalf o the Auditor-General

**PRINCIPAL BANKERS** National Bank, The Octagon, Dunedin

## 실 CHAIRMAN'S REVIEW

It is my pleasure, on behalf of the Board of Directors of the Network Waitaki Group, to present the financial accounts for the 2010/11 year.

This year Network Waitaki Limited, and its subsidiary company Network Waitaki Contracting Limited, delivered to all consumers of electricity in the greater Waitaki area the benefits of consumer ownership of the company.



These benefits include:

- The company provides low cost, efficient, reliable and safe distribution of electricity to all consumers. Network Waitaki Limited is consistently ranked amongst lowest price/kW group across all Electricity Lines Company. Along with that we are ranked consistently high for performance of the network. We are justifiably proud of these achievements.
- This year we have been able to return, across all consumer groups, a discount of \$2.37 million (ex GST). This is paid via a credit on consumers' electricity accounts.
- Continued investment into security and development of the electricity lines network. This is an on-going commitment to consumers, to improve the quality and supply of electricity across our network.

Further, Network Waitaki Limited have provided funds, through sponsorships, to support various initiatives in our community. We are delighted to assist these community groups who do so much good in our area.

We are especially pleased to be able to provide a young engineering student, Peter Knight, with a scholarship to study electrical engineering. Peter was a pupil at Waitaki Boys High School and is in his first year of study at Canterbury University.

Safety of Network Waitaki staff and indeed the safety and security of the network has been a focus over the past year. Contracting staff have been participants in a safety initiative which involves setting targets and self-monitoring. There has been a consistently favourable safety record over the past year, showing the high degree of commitment by staff to this process. Staff safety is however, something that requires continued diligence and monitoring. The Board of Directors fully support management initiatives in improving safety and conditions in the workplace.

This year the Board of Directors received an independently contracted report assessing network risk and emergency preparedness. This report gives Directors confidence in the preparedness of the Company to respond to an emergency.

Over the past four years, Network Waitaki Limited, along with our stakeholder groups and neighbours, Alpine Energy Limited, has been in consultation with Transpower Limited over the future electricity supply requirements for this community. Transpower Limited is the owner and operator of the national grid, the transmission network to which we are connected via the Waitaki Valley. Security, quantity and quality of supply have been the discussion issues. Network Waitaki Limited has been working on behalf of consumers and stakeholders to reach an acceptable solution to any potential transmission constraints on our network.

Network Staff numbers increased this year and two trainee line mechanics have started in the contracting division. Demand for network services has been consistent over the past year with steady enquiries for new connections. Although we have seen a reflection on our growth of the greater economic climate the country is in, there has continued to be development in demand on the network. This is a good and positive sign for our region.

Future developments for the company include the development of fibre optic cable to upgrade our network assets. Network Waitaki has been involved in the New Zealand Regional Fibre Group since its inception and we are positive about the future of ultra-fast broadband in our region. This has the potential to be an exciting development for consumers. Technology is changing how our network will be in the future and the Board of Directors are encouraging management in investigating options to benefit the network for our consumers.

I would like to thank Graham Clark, CEO of Network Waitaki, for his continued outstanding management of the company over the past twelve months. Graham and all Network Waitaki staff work hard, on behalf of consumers, for the benefit of company. Network Waitaki Limited, through all of their efforts, is a consumer owned company we can all be proud of.

My thanks extends to my fellow Directors, whose steady and committed governance over the year has been reflected in the positive outcomes the company has achieved. This year's results are the foundation for further developments for Network Waitaki Limited for the future.

I would also like to extend our company support to networks Orion Limited and Mainpower Limited, Christchurch and Rangiora respectively, following the dreadful year they have had with the continued seismic activity in their regions.

Clare Kearney Chairman



#### **INTRODUCTION**

I am pleased to report on the successful performance of Network Waitaki during the 2010/11 year in delivering service to its consumers and supporting the community it serves.

The Company's Directors and staff strive to meet its consumer needs by:

- > providing a reliable electricity distribution network, and
- returning the benefits of being consumer owned to consumers through competitively priced line charges and discounts.

Network Waitaki meets the consumer-owned criteria set out in section 54D of the amendments to the Commerce Act 1986.

#### SYSTEM RELIABILITY

System reliability is one of the key measures that consumers use to judge the performance of Network Waitaki. This reliability is expressed by the measurement known as SAIDI. SAIDI measures the average minutes of lost power supply experienced per consumer during the year. Network Waitaki has a benchmark of 70.28 set by the regulator based on the 5-year average to 2003. Network Waitaki has a strong focus on network maintenance, vegetation management, network design and work practice that has for the third consecutive year seen the SAIDI minutes being less than the benchmark and significantly less than the national median.

| SAIDI           | 2010 - 2011 | 2009 - 2010 | 2008 - 2009 | 2007 – 2008 |
|-----------------|-------------|-------------|-------------|-------------|
| Planned         | 11.38       | 14.68       | 10.76       | 24.14       |
| Unplanned       | 50.08       | 49.55       | 58.59       | 70.58       |
| Total           | 61.46       | 64.23       | 69.35       | 94.64       |
|                 |             |             |             |             |
| National Median | N/A         | 153.8       | 200.9       | 139.9       |

#### **CAPITAL PROJECTS**

Despite the decline in the economy in the previous year there continues to be a demand for new electricity supplies that have required significant capital investment. In addition to customer-driven capital expenditure, significant capital projects have been undertaken to maintain the security of the network and to meet the growing demand for electricity. Total network capital expenditure for the year has been \$4.9m or 1.75 times network depreciation.

Larger projects undertaken have included:

- the rebuild (stage 2) of Station Peak 11kV feeder,
- the upgrade (stage 3) of the Kakanui Valley Rd 11kV line,
- a new 33kV line between Duntroon and Ngapara,
- a new 33/11kV substation at Duntroon.

#### FIBRE OPTIC NETWORKS

Network Waitaki has been actively involved in evaluating business opportunities associated with the development of a fibre optic network. As part of these investigations, Network Waitaki has become a member of New Zealand Regional Fibre Group which has supported its members in the preparation of proposals for development in response to the Government's Ultra-Fast Broadband Initiative (UFBI) and its Rural Broadband Initiative. To date, no decision has been made by Crown Fibre Holdings on who will be part of the development of the UFBI in Oamaru. The rural initiative has been awarded to Telecom and Vodafone. Network Waitaki owns 80 km of Fibre Optic Cable and is planning to expand this network.

#### TRANSMISSION

In association with Alpine Energy, Network Waitaki is working with Transpower to identify options for the upgrade of transmission to the North Otago and South Canterbury regions. Three options have been shortlisted, with local stakeholders supporting the option that provides for a long-term solution. This involves the building of a 110kV line between Livingstone and Oamaru. The other options provide for upgrades to existing lines; these options provide less capacity than the supported option and come at considerable cost to the North Otago community. The supported option is reliant upon the decision of Holcim to build the cement works at Weston; consequently no decision will be made until the last guarter of the 2011 calendar year.

#### CONTRACTING

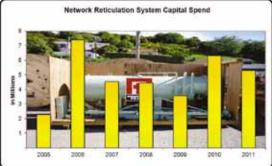
Network Waitaki Contracting provides Network Waitaki with the linesmen necessary for the maintenance and construction of its electricity distribution network. This provides consumers with competitive pricing for the construction and maintenance of consumer service lines. The presence of Network Waitaki Contracting in Oamaru allows for prompt response to events on Network Waitaki's network.

#### **STAFFING**

The Network Waitaki Group is fortunate to be able to attract staff who are committed to serving the Company and its consumers. Staff are encouraged to undertake training to develop their potential in their respective fields.

Workplace safety continues to receive high attention; as part of this safety focus Network Waitaki Contracting has been a party to the Electrical Engineers' Association pilot safety scheme. This scheme has involved the participation of all contracting staff. Network Waitaki Contracting achieved 346 continuous lost time incident free days, a very good achievement.







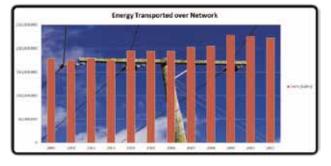
#### **SCHOLARSHIP**

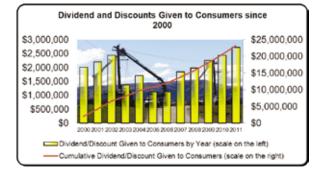


Network Waitaki awards a scholarship for tertiary education to students who are studying for a degree relevant to the electricity industry. The 2011 recipient was Peter Knight, a former Waitaki Boys' High School Dux

#### **NETWORK UTILISATION**

Utilisation of the electricity network has seen significant growth over recent years from irrigation and dairy developments. Irrigation is by far the greater contributor to the growth and need for investment in the network. Irrigation demands are weather dependent. The wet January to March 2011 period has resulted in a significant reduction in units transported across the network, resulting in an overall 5.83% decline for the year.





#### **CONSUMER BENEFITS**

Network Waitaki consumers receive two key benefits of a consumer-owned lines company: low line charges and annual discount payments. The discounts are made possible by profits, surplus to the requirements for development, being returned to consumers. For the current year the discount excluding GST was \$2,367,000. The accompanying chart shows the funds returned to consumers since 2000.

#### SPONSORSHIP

The Company gave grants this year amounting to \$72,200. Significant sponsorship included:-

| North Otago Recreational Turf Trust     | 10,000 |
|---|--------|
| North Otago Rugby Union                 | 9,000  |
| Victorian Town at Work                  | 7,000  |
| Scouting North Otago Jamboree Committee | 4,500  |
| North Otago Sports Bodies Assn.         | 3,000  |
| Waitaki Boys' High School               | 2,500  |
| Waitaki Girls' High School              | 2,500  |
| Sport Otago                             | 2,500  |
| Living History New Zealand              | 2,000  |
| North Otago Principals' Assn.           | 2,000  |
| Plunket Society Car Seat Rental Scheme  | 2,000  |
| Vanished World Inc.                     | 2,000  |

| 26 Squadron Air Training Corps       | 2,000 |
|--------------------------------------|-------|
| North Otago Basketball Assn.         | 1,500 |
| North Otago Cricket Assn.            | 1,500 |
| North Otago Junior Lawn Tennis Assn. | 1,500 |
| Oamaru Steam & Rail Restoration      | 1,500 |
| Waitaki Road Safe Inc.               | 1,500 |
| Summer Camp                          | 1,200 |
| CCS Disability Action Waitaki Inc.   | 1,000 |
| Diabetes NZ North Otago Inc.         | 1,000 |
| Nicol's Blacksmith Duntroon          | 1,000 |
| Oamaru Albion Cricket Club Inc.      | 1,000 |
| Oamaru Parents' Centre               | 1,000 |

Hollach.

Graham Clark Chief Executive

## 실 SENIOR MANAGEMENT

## Graham Clark,



#### CEO

Graham manages the day to day operation of the Group. Having had a long association with Network Waitaki during which he has held many administrative and financial management roles, Graham is well-equipped to lead the company in a manner which meets the needs of stakeholders.

Kamlesh heads the network engineering team which is responsible for the design and management of the distribution system. Kamlesh is a Chartered Engineer and his qualifications include a Bachelor of Electrical Engineering and a Diploma in Management

## Kamlesh Prasad, Network Operations Manager

Studies.



#### **Derek Atkinson**,



#### Ken Mitchell,



### **Doreen Cleave**,



#### **Derek McGee**,



**Technical Services Manager** 

Derek's team is responsible for the delivery of technical services to the company .He also oversees the metering division. His involvement with the company started in 1977 and has included many engineering, technical and operational roles within the company.

#### Network Planning and Development Manager

Ken has looked after long-term planning and has had involvement in system engineering for larger projects for a number of years. Ken has an Honours Degree in Electrical Engineering and was previously the CEO of Eastland Network. He is currently involved in identifying and reviewing business opportunities for Network Waitaki Ltd.

#### **Finance Manager**

Doreen is responsible for providing financial support to the Company. She is a Chartered Accountant and previously worked in public practice with a chartered accounting firm local to Oamaru.

#### Manager of Network Waitaki Contracting Limited

Derek has over 37 years of experience in the construction and management of electrical subtransmission and distribution systems. Derek leads a committed team which works around the clock to ensure that the power stays on.

## **GROUP TREND STATEMENT**

|  | - /            | 18             | 11               | 1              |                |
|--|----------------|----------------|------------------|----------------|----------------|
|  | 2011<br>\$'000 | 2010<br>\$'000 | 2009<br>\$'000   | 2008<br>\$'000 | 2007<br>\$'000 |
| FINANCIAL PERFORMANCE                                    | \$ 000         | φ 000          | \$ 000           | \$ 000         | \$ 000         |
|  |                |                |                  |                |                |
| Operating Revenue  | 16,382         | 16,062         | 14,635           | 13,737         | 12,325         |
| Operating Surplus before Tax and                         | 2 400          | 2.070          | 2 107            | 0 4 4 7        | 1 00 4         |
| before Associated Earnings<br>Associate Company Earnings | 2,408<br>0     | 2,970<br>0     | 3,197<br>(113)   | 3,147<br>0     | 1,904<br>799   |
| Operating Profit before Tax                              | 2,408          | 2,970          | 3,084            | 3,147          | 2,703          |
| Taxation   | (1,052)        | (382)          | (389)            | 556            | 80             |
| Net Surplus  | 1,356          | 2,588          | 2,695            | 3,703          | 2,783          |
| Charabalders' Distributions                              | 0              | 1.050          | 100              | 100            | 100            |
| Shareholders' Distributions<br>Customer Discounts        | 0<br>2,367     | 1,250<br>2,164 | 100<br>2,006     | 100<br>1,755   | 100<br>1,643   |
|  | 2,307          | 2,104          | 2,000            | 1,755          | 1,043          |
| FINANCIAL POSITION                                       |                |                |                  |                |                |
| Current Assets   | 8,379          | 10,838         | 11,075           | 7,694          | 7,276          |
| Non-Current Assets                                       | 71,049         | 65,656         | 62,194           | 62,871         | 61,107         |
| Total Assets   | 79,428         | 76,494         | 73,269           | 70,565         | 68,383         |
| Liabilities  | 14,887         | 13,309         | 11,423           | 11,313         | 12,734         |
| Net Assets   | 64,541         | 63,185         | 61,846<br>14,571 | 59,252         | 55,649         |
| Share Capital<br>Reserves                                | 14,571<br>0    | 14,571<br>0    | 14,571           | 14,571<br>0    | 14,571<br>0    |
| Retained Earnings  | 49,970         | 48,614         | 47,275           | 44,681         | 41,078         |
| Equity   | 64,541         | 63,185         | 61,846           | 59,252         | 55,649         |
|  |                |                |                  |                |                |
| FINANCIAL RATIOS<br>Accounting Return on Total Assets    |                |                |                  |                |                |
| Before Discount  | 4.69%          | 5.36%          | 5.59%            | 7.04%          | 6.36%          |
| After Discount   | 1.71%          | 3.38%          | 3.68%            | 4.56%          | 3.95%          |
|  |                |                |                  |                | -              |
| Accounting Return on Equity                              |                |                |                  | 2011           | 2              |
| Before Discount  | 5.77%          | 6.49%          | 6.63%            | 8.38%          | 7.81%          |
| After Discount   | 2.10%          | 4.10%          | 4.36%            | 5.42%          | 4.86%          |
| NPAT to Shareholders Funds                               | 2.10%          | 4.10%          | 4.36%            | 6.36%          | 4.97%          |
| Current Ratio  | 2.53           | 4.63           | 6.46             | 5.13           | 3.84           |
|  |                |                |                  |                |                |
| NPAT Earnings Per Share in Cents                         |                |                |                  |                |                |
| Before Discount  | 26.60          | 29.31          | 29.28            | 34.34          | 27.64          |
| After Discount   | 9.69           | 18.49          | 19.25            | 26.94          | 19.77          |
| Net Assets Per Share                                     | \$4.61         | \$4.51         | \$4.42           | \$4.24         | \$3.97         |
| STATISTICS   |                |                |                  |                |                |
| SAIDI  | 61.46          | 64.23          | 69.35            | 94.67          | 107.03         |
| SAIFI  | 0.82           | 1.46           | 1.08             | 2.10           | 1.16           |
| CAIDI  | 75.08          | 43.98          | 64.50            | 44.99          | 92.62          |
| Direct Line Cost per km of line                          | \$1,168        | \$1,333        | \$1,155          | \$942          | \$1,005        |
| Indirect Line Cost per Consumer                          | \$64           | \$69           | \$68             | \$63           | \$58           |

Notes:

2011, 2010 and 2009 represent the performance of the Group; all other years represent the performance of the Parent. Financial figures have been prepared in accordance with NZ IFRS.



#### **GENERAL DISCLOSURES**

#### **PRINCIPAL ACTIVITIES**

The principal activity of Network Waitaki Limited is ownership of its electricity distribution network.

#### **REVIEW OF OPERATIONS**

#### GROUP

The Operating Revenue (before customer discount) was \$16,382,533 (2010 \$16,061,602) for the year. Operating Profit before Taxation is \$2,408,199 (2010 \$2,970,670).

#### PARENT

The Operating Revenue (before customer discount) was \$15,702,646 for the year, (2010 \$15,640,199). Operating Profit before Taxation is \$2,348,784 (2010 \$2,963,248).

#### **SHARE CAPITAL**

Total issued and paid up capital as at 31 March 2011 was 14,000,000 Ordinary Fully-Paid Shares. There has been no movement in Share Capital during the year.

#### DIVIDENDS

2010-2011 No dividend was declared for the 2010-2011 year

#### 2009-2010

| Date Declared | Solvency Certificate Prepared | After Tax Amount |
|---------------|-------------------------------|------------------|
| 27 April 2009 | Yes                           | \$100,000        |
| 22 March 2010 | Yes                           | \$1,150,000      |
|               |                               | \$1,250,000      |

#### DISCOUNT

A discount (excluding GST) of \$2,367,021 has been paid to Customers (2010 \$2,164,495).

#### DONATIONS

Network Waitaki Limited made donations totaling \$72,200 in the year (2010 \$68,895).

The Group made donations totaling \$72,286 in the year (2010 \$68,895).

#### **CORPORATE GOVERNANCE**

The Network Waitaki Group operates under a set of corporate governance principles designed to ensure the Group is effectively managed.

#### **Board of Directors**

The Board is the governing body of the Group and currently has five members. The Board is appointed by the shareholders to oversee the management of the Group and is responsible for all corporate governance matters. The Board endeavours to ensure that the activities undertaken are carried out in the best interests of all shareholders, while respecting the rights of other stakeholders. The board met twelve times during the financial year.

#### Responsibilities

The Board is responsible for the management, supervision and direction of the Group. This incorporates the long-term strategic financial plan, strategic initiatives, budgets and the policy framework. The Board has developed and maintains clear policies which define the individual and collective responsibilities of the Board and management.

## DIRECTORS' REPORT (CONTINUED)

#### **DIRECTORS' INTERESTS IN CONTRACTS**

The following Directors of Network Waitaki Limited have declared interests in identified entities as shareholder and/or director. The declaration serves as notice that the Director may benefit from any transactions between Network Waitaki Limited and the identified entities.



#### Clare Kearney (Chairman)

Clare has been a member of the board since 2005 and Chairman from July 2008.

Currently Clare is a shareholder of Veterinary Centre Limited, a Trustee of Waitaki Community Gardens, a Trustee of KP & CM Kearney Family Trust and Chairman of Network Waitaki Contracting Limited.



#### Lindsay Malcolm

Lindsay has been a Director since June 1997 and was Chairman from June 2001-2008. Lindsay is a Director of Network Waitaki Contracting Limited.

Lindsay was a Director of NetCon Limited until 1 October 2008.

#### **Derek Atkinson**

Derek has been a Director since June 2010. He is a Director of Network Waitaki Contracting Limited and a Director and Shareholder of Coptrod Holdings Limited





**Graeme Hamilton** Director: (Until: 30 June 2010)

Transportation Manager for Dunedin City Council since October 2008 and Director of Network Waitaki Contracting Limited (until 30 June 2010).

#### John Walker

John has been a Director since June 2005.

John is Chairman of Whitestone Contracting Limited, Committee Member of Weston Progress League, Site Manager for Rainbow Confectionary Limited, and a Director of Network Waitaki Contracting Limited.

#### **David Sinclair**

David has been a Director since June 2003.

David is a Director and Shareholder of Willsher Investments Limited and Director and Shareholder of Intersouthern Holdings Limited and subsidiaries and is a Director of Network Waitaki Contracting Limited.

#### **Daniel Hailes**

Director: (01 July 2010 -31 December 2010)

Plant Manager of Alliance Group Ltd. Chairman of St Kevin's College

Board of Trustees. Trustee of DJ & SG Hailes Family Trust. Director of Network Waitaki Contracting Limited (until 31 December 2010)

#### Peter Garvan

Director: (Until: 30 June 2010)

President of The North Otago Club Inc. Councillor for the Waitaki District Council. Chairman of the WDC Opera House Subcommittee. Independent Member of Otago Forward. Committee member of North Otago Branch, NZ Historic Places Trust. Trustee of Oamaru Whitestone Civic Trust and of the Oamaru Licensing Trust. Director of Totara Hotels Limited, Beckingsale Garvan Limited and Network Waitaki Contracting Limited (until 30 June 2010).

## DIRECTORS' REPORT (CONTINUED)

#### INDEMNIFICATION AND INSURANCE OF OFFICERS AND DIRECTORS

The Group continues to indemnify all Directors named in this report against any liability to any person other than Network Waitaki Limited or a related company for any act done or omission made in a Director's capacity as a Director of Network Waitaki Limited, and all costs incurred in defending or settling any claim or proceedings related to such liability, unless the liability is criminal liability or liability for breach of Section 131 of the Companies Act 1993.

During the financial year, the Network Waitaki Group paid insurance premiums in respect of Directors' and Officers' liability insurance. The policies do not specify the premium for individual Directors and executive officers.

The Directors' and Officers' liability insurance provides cover against all costs and expenses involved in defending legal actions and any resulting payments arising from a liability to persons (other than Network Waitaki Limited or a related body corporate) incurred in their position as Director or executive officer unless the conduct involves a willful breach of duty or an improper use of inside information or position to gain advantage.

#### **USE OF COMPANY INFORMATION**

There were no notices from Directors of Network Waitaki Limited or a Director of a related body corporate requesting to use company information received in their capacity as Directors which would not otherwise have been available to them.

#### **REMUNERATION OF DIRECTORS**

Shareholders authorised total Directors' remuneration of \$170,000 for activities undertaken by Directors on behalf of the company. One Director resigned during the year and total remuneration was not distributed.

|                       | Total Directors' fees paid |
|-----------------------|----------------------------|
|                       | \$                         |
| Mrs. C.M. Kearney     | 39,375                     |
| Mr. D. Hailes         | 13,000                     |
| Mr. D Atkinson        | 19,500                     |
| Mr. P.D. Garvan       | 6,125                      |
| Mr. G.D. Hamilton     | 6,125                      |
| Mr. L.M. Malcolm      | 25,625                     |
| Mr. D.N. Sinclair     | 25,625                     |
| Mr. J.D. Walker       | 25,625                     |
| Total Directors' fees | 161,000                    |

#### **EMPLOYEE REMUNERATION**

The Companies Act 1993 requires the number of employees receiving remuneration greater than \$100,000 to be disclosed. Two employees of Network Waitaki Limited received remuneration in the range of \$100,000 to \$110,000, one employee received remuneration in the range of \$140,000 to \$150,000 and one employee received remuneration in the range of \$190,000 to \$200,000.

#### **EVENTS SUBSEQUENT TO BALANCE DATE**

The Directors are not aware of any other matter or circumstance since the end of the financial year, not otherwise dealt with in this report, that has significantly affected or may significantly affect the operation of Network Waitaki Limited, the results of those operations or the state of affairs of Network Waitaki Limited.

#### **AUDITORS**

In accordance with Section 45 of the Energy Companies Act 1992, the Controller and Auditor-General is responsible for the audit of Network Waitaki Limited. In accordance with Section 29 of the Public Finance Act 1977, the Controller and Auditor-General has contracted the audit of Network Waitaki Limited to Robert Harris using the staff and resources of PricewaterhouseCoopers. The auditor's fee for 2010/11 was \$35,779 for Network Waitaki Limited. The Group's audit fee for 2010/11 was \$47,329

Clare Kearney Chairman

| -1   |   |
|------|---|
| 1.1  | 7 |
|      |   |
| INAN |   |
|      |   |
| F    |   |
|      |   |
|      |   |
| T    |   |

John Walker Director

## $\swarrow$ DIRECTORS' RESPONSIBILITY STATEMENT

The Directors are responsible for ensuring that the financial statements give a true and fair view of the financial position of the Network Waitaki Group as at 31 March 2011 and its financial performance and cash flows for the year ended on that date.

The Directors consider that the financial statements of the Network Waitaki Group have been prepared using appropriate accounting policies consistently applied and supported by reasonable judgments and estimates, and that all relevant reporting and accounting standards have been followed.

The Directors believe that proper accounting records have been kept which enable, with reasonable accuracy, the determination of the financial position of the Network Waitaki Group and facilitate compliance of the financial statements with the Financial Reporting Act 1993.

The Directors consider they have taken adequate steps to safeguard the assets of the Network Waitaki Group and to prevent and detect fraud and other irregularities.

The Directors have pleasure in presenting the Financial Statements of Network Waitaki Limited for the year ended 31 March 2011.

The Board of Directors of Network Waitaki Limited authorises these Financial Statements for issue on 30 May 2011.

For and on behalf of the Board of Directors

Clare Kearney Chairman

John Walker Director

# STATEMENTS OF COMPREHENSIVE INCOME for the year ended 31 March 2011

|                                 |       | Group       | 1           | Pare        | nt          |
|---------------------------------|-------|-------------|-------------|-------------|-------------|
|                                 | Notes | 2011        | 2010<br>\$  | 2011        | 2010<br>¢   |
| Operating Revenue               | 2     | 16,382,533  | 16,061,602  | 15,702,646  | 15,640,199  |
| Less<br>Customer Discount       |       | (2,367,021) | (2,164,495) | (2,367,021) | (2,164,495) |
| Operating Revenue after Custome | r \   |             | 3.76        |             |             |
| Discount                        | MA    | 14,015,512  | 13,897,107  | 13,335,625  | 13,475,704  |
| Less                            |       | N           |             |             |             |
| Operating Expenses              | 3     | (3,029,678) | (2,899,332) | (3,199,789) | (3,213,578) |
| Transmission Costs              |       | (3,636,021) | (3,465,787) | (3,636,021) | (3,465,787) |
| Employee Costs                  | 1.3   | (1,853,713) | (1,784,980) | (1,301,162) | (1,221,345) |
| Depreciation, Amortisation and  |       |             |             |             |             |
| Impairment                      | 4     | (3,087,901) | (2,776,338) | (2,849,869) | (2,611,746) |
| Operating Profit Before Tax     |       | 2,408,199   | 2,970,670   | 2,348,784   | 2,963,248   |
| Taxation                        | 5     | (1,051,722) | (382,343)   | (992,251)   | (312,504)   |
| Net Profit for the Year         |       | 1,356,477   | 2,588,327   | 1,356,533   | 2,650,744   |
| Total Comprehensive Income      | ×     | 1,356,477   | 2,588,327   | 1,356,533   | 2,650,744   |

# STATEMENTS OF CHANGES IN EQUITY for the year ended 31 March 2011

GROUP

| GROOF  |   |  |  |
|--|---|--|--|
|  | Share   | Retained   | Total  |
|  | Capital   | Earnings   | Equity   |
|  | \$  | \$   | \$   |
| Balance at 1 April 2009  | 14,571,119  | 47,275,342   | 61,846,461   |
| Profit for the year, being total comprehensive income  | 0   | 2,588,327  | 2,588,327  |
| Dividend   | 0   | (1,250,000)  | (1,250,000)  |
| Balance at 31 March 2010   | 14,571,119  | 48,613,669   | 63,184,788   |
| Balance at 1 April 2010  | 14,571,119  | 48,613,669   | 63,184,788   |
| Profit for the year, being total comprehensive income  | 0   | 1,356,477  | 1,356,477  |
| Balance at 31 March 2011   | 14,571,119  | 49,970,146   | 64,541,265   |
|  |   |  |  |
|  |   |  |  |
| DADENT   |   |  | L. Ser   |
| PARENT   | Ohana   | Detained   | Tatal  |
| PARENT   | Share   | Retained   | Total  |
| PARENT   | Share<br>Capital                                    | Retained<br>Earnings   | Total<br>Equity  |
| The second se          | Capital<br>\$                                       | Earnings<br>\$   | Equity<br>\$   |
| Balance at 1 April 2009  | Capital<br>\$<br>14,571,119                         | Earnings<br>\$<br>47,008,398   | Equity<br>\$<br>61,579,517   |
| Balance at 1 April 2009<br>Profit for the year, being total comprehensive income   | Capital<br>\$<br>14,571,119<br>0                    | Earnings<br>\$<br>47,008,398<br>2,427,695                              | Equity<br>\$<br>61,579,517<br>2,427,695                              |
| Balance at 1 April 2009<br>Profit for the year, being total comprehensive income<br>Dividend                             | Capital<br>\$<br>14,571,119<br>0<br>0               | Earnings<br>\$<br>47,008,398<br>2,427,695<br>(1,250,000)               | Equity<br>\$<br>61,579,517<br>2,427,695<br>(1,250,000)               |
| Balance at 1 April 2009<br>Profit for the year, being total comprehensive income   | Capital<br>\$<br>14,571,119<br>0                    | Earnings<br>\$<br>47,008,398<br>2,427,695                              | Equity<br>\$<br>61,579,517<br>2,427,695                              |
| Balance at 1 April 2009<br>Profit for the year, being total comprehensive income<br>Dividend                             | Capital<br>\$<br>14,571,119<br>0<br>0               | Earnings<br>\$<br>47,008,398<br>2,427,695<br>(1,250,000)               | Equity<br>\$<br>61,579,517<br>2,427,695<br>(1,250,000)               |
| Balance at 1 April 2009<br>Profit for the year, being total comprehensive income<br>Dividend<br>Balance at 31 March 2010 | Capital<br>\$<br>14,571,119<br>0<br>0<br>14,571,119 | Earnings<br>\$<br>47,008,398<br>2,427,695<br>(1,250,000)<br>48,409,142 | Equity<br>\$<br>61,579,517<br>2,427,695<br>(1,250,000)<br>62,980,261 |

# STATEMENTS OF FINANCIAL POSITION as at 31 March 2011

|                               |       | Group      |            | Parent     |            |
|-------------------------------|-------|------------|------------|------------|------------|
|                               | Notes | 2011       | 2010       | 2011       | 2010       |
| ASSETS                        |       | \$         | \$         | \$         | \$         |
| CURRENT ASSETS                |       |            |            |            |            |
| Cash and Cash Equivalents     |       | 1,446,566  | 2,830,918  | 935,257    | 2,054,449  |
| Current Investments           |       | 5,700,000  | 6,340,000  | 5,700,000  | 6,340,000  |
| Trade and Other Receivables   | 6     | 738,082    | 875,814    | 708,549    | 827,925    |
| Inventories                   | 10    | 385,276    | 358,462    | 0          | C          |
| Work in Progress              |       | 7,919      | 216,860    | 0          | (          |
| Taxation Refund Due           |       | 0          | 113,980    | 0          | 92,735     |
| Deferred Tax                  | 5     | 101,621    | 101,825    | 40,642     | 101,825    |
| TOTAL CURRENT ASSETS          |       | 8,379,464  | 10,837,859 | 7,384,448  | 9,416,934  |
| NON-CURRENT ASSETS            | 4     |            |            |            |            |
| Investments in Subsidiary     | 7     | 0          | 0          | 1,000,000  | 1,000,000  |
| Loan to Subsidiary            | 7     | 0          | Ő          | 573,074    | 573,074    |
| Property, Plant and Equipment | 8     | 0,102,934  | 64,824,471 | 69,260,479 | 64,244,195 |
| Intangible Assets             | 9     | 459,488    | 272,466    | 451,208    | 245,757    |
| Inventories                   | 10    | 486,182    | 559,465    | 486,182    | 559,465    |
| TOTAL NON-CURRENT ASSETS      |       | 71,048,604 | 65,656,402 | 71,770,943 | 66,622,491 |
| TOTAL ASSETS                  | 1H    | 79,428,068 | 76,494,261 | 79,155,391 | 76,039,425 |
| LIABILITIES                   |       |            |            |            |            |
| CURRENT LIABILITIES           |       |            |            |            |            |
| Trade and Other Payables      | 11    | 2,835,465  | 1,952,164  | 3,035,412  | 1,870,530  |
| Employee Entitlements         | 12    | 420,320    | 387,903    | 133,825    | 133,617    |
| Taxation Payable              | 17    | 54,559     | 0          | 25,152     |            |
| TOTAL CURRENT LIABILITIES     |       | 3,310,344  | 2,340,067  | 3,194,389  | 2,004,147  |
| NON-CURRENT LIABILITIES       |       |            |            |            |            |
| Loan from Waitaki Power Trust | 16    | 1,150,000  | 1,150,000  | 1,150,000  | 1,150,000  |
| Deferred Tax                  | 5     | 10,426,459 | 9,819,406  | 10,474,208 | 9,905,017  |
| TOTAL NON-CURRENT LIABILITI   |       | 11,576,459 | 10,969,406 | 11,624,208 | 11,055,017 |
| TOTAL LIABILITIES             | 10    | 14,886,803 | 13,309,473 | 14,818,597 | 13,059,164 |
| FOURTY                        |       |            |            |            |            |
| EQUITY<br>Share Capital       | 13    | 14,571,119 | 14,571,119 | 14,571,119 | 14,571,119 |
| Retained Earnings             | 14    | 49,970,146 | 48,613,669 | 49,765,675 | 48,409,142 |
| TOTAL SHAREHOLDERS'<br>EQUITY |       | 64,541,265 | 63,184,788 | 64,336,794 | 62,980,261 |
| TOTAL LIABILITIES AND SHAREHO |       | 79,428,068 | 76,494,261 | 79,155,391 | 76,039,425 |

# STATEMENTS OF CASH FLOWS for the year ended 31 March 2011

|   | Group                                   |   | Parent  |   |
|---|---|---|---|---|
| Notes   | 2011                                    | 2010  | 2011  | 2010  |
| CASH FLOWS FROM OPERATING ACTIVI  | \$<br>TIES                              | \$  | \$  | \$  |
| CASH FLOWS FROM OPERATING ACTIVI  | TIE5                                    |   |   |   |
| Cash was Provided from:   |   | 18 19   |   |   |
| Receipts from Customers   | 13,993,055                              | 12,114,360  | 13,103,868  | 12,931,135  |
| Interest Received   | 361,456                                 | 585,682   | 387,429   | 558,485   |
|   | 14,354,511                              | 12,700,042  | 13,491,297  | 13,489,620  |
| Cash was Disbursed to:  |   |   |   |   |
| Payments to Suppliers and Employees   | (7,228,253)                             | (7,003,361)   | (6,693,928)   | (7,989,613  |
| Income Tax Paid   | (275,926)                               | (425,285)   | (243,990)   | (313,352  |
| Net GST Paid  | (117,462)                               | (28,176)  | (201,267)   | (68,223   |
|   | (7,621,641)                             | (7,456,822)   | (7,798,095)   | (8,371,188  |
| NET CASH FROM OPERATING 15  | 6,732,870                               | 5,243,220   | 6,352,112   | 5,118,432   |
| CASH FLOWS FROM INVESTING ACTIVIT   | IES                                     |   |   |   |
| Cash was Provided from:   |   |   |   |   |
| Proceeds of Sale of Assets  | 41,270                                  | 1,198,328   | 0   | 1,188,240   |
|   | 41,270                                  | 1,198,328   | 0   | 1,188,240   |
| Cash was Applied to:<br>Purchase of Property, Plant and Equipment   | (8,798,492)                             | (5,990,104)   | (8,276,279)   | (6,262,231  |
|   |   |   |   |   |
| and mangible Assets   | (8,798,492)                             | (5,990,104)   | (8,276,279)   | (6,262,231  |
|   | -/-/-                                   | (5,990,104)<br>(4,791,776)  | (8,276,279)<br>(8,276,279)                                      | (6,262,231<br>( <b>5,073,991</b> )  |
| and Intangible Assets   | (8,757,222)                             |   |   |   |
| NET CASH FROM INVESTING ACTIVITIES<br>CASH FLOWS FROM FINANCING ACTIVIT<br>Cash was Provided from:  | (8,757,222)<br>TIES                     | (4,791,776)   | (8,276,279)   | (5,073,991  |
| NET CASH FROM INVESTING ACTIVITIES<br>CASH FLOWS FROM FINANCING ACTIVIT<br>Cash was Provided from:<br>Loan from Waitaki Power Trust   | (8,757,222)<br>TIES                     |   | <b>(8,276,279)</b>  | <b>(5,073,991</b><br>1,150,000  |
| NET CASH FROM INVESTING ACTIVITIES<br>CASH FLOWS FROM FINANCING ACTIVIT<br>Cash was Provided from:<br>Loan from Waitaki Power Trust   | (8,757,222)<br>TIES<br>0<br>0           | (4,791,776)<br>1,150,000<br>0   | ( <b>8,276,279</b> )<br>0<br><u>164,971</u>                     | (5,073,991<br>1,150,000<br>175,000  |
| NET CASH FROM INVESTING ACTIVITIES<br>CASH FLOWS FROM FINANCING ACTIVIT<br>Cash was Provided from:<br>Loan from Waitaki Power Trust   | (8,757,222)<br>TIES                     | (4,791,776)   | <b>(8,276,279)</b>  | (5,073,991<br>1,150,000<br>175,000  |
| NET CASH FROM INVESTING ACTIVITIES<br>CASH FLOWS FROM FINANCING ACTIVIT<br>Cash was Provided from:<br>Loan from Waitaki Power Trust<br>Dividend from Network Waitaki Contracting Ltd  | (8,757,222)<br>TIES<br>0<br>0           | (4,791,776)<br>1,150,000<br>0   | ( <b>8,276,279</b> )<br>0<br><u>164,971</u>                     | (5,073,991<br>1,150,000<br>175,000  |
| NET CASH FROM INVESTING ACTIVITIES<br>CASH FLOWS FROM FINANCING ACTIVIT<br>Cash was Provided from:<br>Loan from Waitaki Power Trust<br>Dividend from Network Waitaki Contracting Ltd<br>Cash was Applied to:  | (8,757,222)<br>TIES<br>0<br>0<br>0      | (4,791,776)<br>1,150,000<br>0<br>1,150,000  | (8,276,279)<br>0<br><u>164,971</u><br>164,971                   | (5,073,991<br>1,150,000<br>175,000<br>1,325,000                             |
| NET CASH FROM INVESTING ACTIVITIES<br>CASH FLOWS FROM FINANCING ACTIVIT<br>Cash was Provided from:<br>Loan from Waitaki Power Trust<br>Dividend from Network Waitaki Contracting Ltd<br>Cash was Applied to:  | (8,757,222)<br>TIES<br>0<br>0           | (4,791,776)<br>1,150,000<br>0<br>1,150,000<br>(1,250,000)                             | ( <b>8,276,279</b> )<br>0<br><u>164,971</u>                     | (5,073,991<br>1,150,000<br>1,325,000<br>(1,250,000                          |
| NET CASH FROM INVESTING ACTIVITIES<br>CASH FLOWS FROM FINANCING ACTIVIT<br>Cash was Provided from:<br>Loan from Waitaki Power Trust   | (8,757,222)<br>TIES<br>0<br>0<br>0      | (4,791,776)<br>1,150,000<br>0<br>1,150,000  | (8,276,279)<br>0<br><u>164,971</u><br>164,971                   | (5,073,991<br>1,150,000<br>1,325,000<br>(1,250,000                          |
| NET CASH FROM INVESTING ACTIVITIES<br>CASH FLOWS FROM FINANCING ACTIVIT<br>Cash was Provided from:<br>Loan from Waitaki Power Trust<br>Dividend from Network Waitaki Contracting Ltd<br>Cash was Applied to:<br>Dividend Paid to Shareholders                                       | (8,757,222)<br>TIES<br>0<br>0<br>0<br>0 | (4,791,776)<br>1,150,000<br>0<br>1,150,000<br>(1,250,000)                             | (8,276,279)<br>0<br><u>164,971</u><br>164,971                   | (5,073,991<br>1,150,000<br>175,000<br>1,325,000<br>(1,250,000<br>(1,250,000 |
| NET CASH FROM INVESTING ACTIVITIES<br>CASH FLOWS FROM FINANCING ACTIVIT<br>Cash was Provided from:<br>Loan from Waitaki Power Trust<br>Dividend from Network Waitaki Contracting Ltd<br>Cash was Applied to:  | (8,757,222)<br>TIES<br>0<br>0<br>0<br>0 | (4,791,776)<br>1,150,000<br>0<br>1,150,000<br>(1,250,000)<br>(1,250,000)              | (8,276,279)<br>0<br>164,971<br>164,971<br>0<br>0                |   |
| NET CASH FROM INVESTING ACTIVITIES<br>CASH FLOWS FROM FINANCING ACTIVIT<br>Cash was Provided from:<br>Loan from Waitaki Power Trust<br>Dividend from Network Waitaki Contracting Ltd<br>Cash was Applied to:<br>Dividend Paid to Shareholders<br>NET CASH FROM FINANCING ACTIVITIES | (8,757,222)<br>TIES<br>0<br>0<br>0<br>0 | (4,791,776)<br>1,150,000<br>0<br>1,150,000<br>(1,250,000)<br>(1,250,000)<br>(100,000) | (8,276,279)<br>(8,276,279)<br>0<br>164,971<br>0<br>0<br>164,971 | (5,073,991<br>1,150,000<br>175,000<br>(1,250,000<br>(1,250,000<br>75,000    |

## 실 NOTES TO THE FINANCIAL STATEMENTS

#### **1 SIGNIFICANT ACCOUNTING POLICIES**

#### **ENTITY REPORTING**

Network Waitaki Limited (the "Parent") and its subsidiary and associates (together the "Group") is a consumer trust-owned electricity distribution network operator in North Otago. The Group's registered office is 10 Chelmer Street, Oamaru, New Zealand.

The Group for financial reporting comprises Network Waitaki Limited, the parent company, and its fully owned subsidiary: Network Waitaki Contracting Limited.

#### **PARENT TRUST**

The parent trust is the Waitaki Power Trust.

#### **GENERAL INFORMATION**

The financial statements for the "Parent" are for Network Waitaki Limited as a separate legal entity.

The consolidated financial statements for the Group are for the economic entity comprising Network Waitaki Limited and its subsidiary.

The Parent is a limited liability company incorporated and domiciled in New Zealand.

These financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand (NZ GAAP). They comply with International Financial Reporting Standards (IFRS), New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS) and other applicable Financial Reporting Standards as appropriate for profit-oriented entities.

#### DATE OF ISSUE FOR THE FINANCIAL STATEMENTS

These financial statements have been approved for issue by the Board of Directors on 30 May 2011.

#### **PROFIT-ORIENTED ENTITY**

The Group is a profit-oriented entity for the purpose of complying with NZ IFRS.

#### STATUTORY BASE

Network Waitaki Limited is:

- a New Zealand registered company under the Companies Act 1993,
- an energy company as defined in the Energy Companies Act 1992.

The financial statements have been prepared in accordance with the requirements of the Financial Reporting Act 1993, the Companies Act 1993 and the Energy Companies Act 1992.

#### FUNCTIONAL AND PRESENTATION CURRENCY

The Group's financial statements are presented in whole New Zealand dollars, which is the Group's functional and presentation currency.

#### **MEASUREMENT BASE**

The financial statements have been prepared on the historical cost basis, and its modification by the revaluation of certain assets as identified in specific accounting policies below.

Accounting policies adopted and applied ensure that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions or other events is reported.

## CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS IN APPLYING THE ENTITY'S ACCOUNTING POLICIES

The preparation of financial statements in conformity with NZ IFRS requires management to make certain critical accounting estimates and judgments that affect the application of policies and the reported amount of assets, liabilities, income and expenses. The estimates and associated assumptions have been based on historical experience and other factors that are believed to be reasonable under the circumstances. These estimates and judgments form the basis for making judgments about the carrying values of assets and liabilities where these are not readily apparent from other sources. Actual results may differ from these estimates.

## A NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### **1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

## CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS IN APPLYING THE ENTITY'S ACCOUNTING POLICIES (CONTINUED)

Estimates and underlying judgments are regularly reviewed. Any changes to estimates are recognised in the period if the change affects that period, or in future periods if the change also affects future periods.

In the process of applying the Group's accounting policies, management has made the following estimates and judgments that have had the most significant impact on the amounts recognised in these financial statements,

#### Network reticulation assets

Network reticulation assets depreciation rates reflect the depreciation rates in the ODV handbook issued by the Commerce Commission in 2004.

*Easements* Easements are recorded at cost.

#### **GOODS AND SERVICES TAX (GST)**

The Statement of Comprehensive Income and Statement of Cash Flows have been prepared so that all components are stated exclusive of GST. All items in the Statement of Financial Position are stated net of GST, with the exception of receivables and payables.

#### REVENUE

#### Sale of goods

Revenue from the sale of goods is recognised in the Statement of Comprehensive Income when the significant risks and rewards of ownership have been transferred to the consumer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due, associated costs or the possible return of goods, or where there is continuing management involvement with the goods.

#### Services supplied

Revenue from the sale of services is recognised in the Statement of Comprehensive Income when it is probable that the economic benefits associated with the transaction will flow to the Group. No revenue from services supplied is recognised when the stage of completion of the transaction cannot be measured reliably or the amount of revenue from the transaction cannot be reliably measured.

#### Investment income

- Interest is recognised using the effective interest method.
- Dividends are recognised when the right to receive payment is established.
- Rental income is recognised on an accrual basis in accordance with the substance of the relevant agreements.

#### Lease income

Revenues from operating leases are recognised on a straight line basis over the period between rental reviews.

#### Customer contributions

Contributions from customers in relation to the construction of new lines for the network are accounted for as income in the year in which the Group completes the actual work.

#### Grants

Assets constructed, for which a government grant is received, are recorded net of the grant. Other grants received are recognised in the Statement of Comprehensive Income when the requirements under the grant agreement have been met. Any grants for which the requirements under the grant agreement have not been completed are carried as liabilities until all the conditions have been fulfilled.

## $\swarrow$ NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### 1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) REVENUE (CONTINUED)

#### **Construction Contracts**

Revenue from construction contracts is recognised by reference to the recoverable cost incurred during the period plus the percentage of fees earned.

When a loss is expected to occur, it is recognised immediately.

#### **INCOME TAX**

Income tax expense in relation to the profit or loss for the period comprises current tax and deferred tax.

Current tax is the amount of income tax payable on the taxable profit from the current year, plus any adjustments to income tax payable in respect of the prior year. Current tax is calculated using rates that have been enacted or substantially enacted by balance date.

Deferred tax is the amount of income tax payable or receivable in future periods in respect of temporary differences and unused tax losses. Temporary differences are differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

#### **CAPITAL AND OPERATING EXPENDITURE**

Capital expenditure relates to expenditure incurred in the creation of a new asset and expenditure incurred on existing reticulation system assets to the extent the system is enhanced.

Operating expenditure is that expenditure incurred in maintaining and operating the property, plant and equipment and investment properties of the Group.

#### DIVIDENDS

Provision is made for the amount of any dividend declared on or before the end of the financial year but not distributed at balance date. Distribution of dividends to the Company shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are approved by the Board of Directors.

#### **CASH AND CASH EQUIVALENTS**

Cash and Cash Equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

#### **CURRENT INVESTMENTS**

Current investments comprise cash deposits held with financial institutions with a maturity greater than three months and less than twelve months.

#### **HELD FOR SALE ASSETS**

An asset is classified as 'held for sale' if its carrying amount will be recovered principally through a sale rather than continuing use. On classification as 'held for sale', assets are recognised at the lower of carrying amount and fair value less costs to sell. Impairment losses on initial classification as 'held for sale' are included in the Statement of Comprehensive Income.

#### **WORK IN PROGRESS**

Work in progress is stated at actual direct costs incurred, less non-recoverable amounts.

## A NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### **1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### **CAPITAL RISK MANAGEMENT**

The Group's objective when managing capital, which comprises share capital plus retained earnings, is to safeguard the ability to continue as a going concern and to provide acceptable returns to shareholders.

The Group is not subject to any externally imposed capital requirements.

In order to maintain or adjust the capital structure, the Group may adjust the amount of discount paid to customers.

#### **TRADE RECEIVABLES**

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. The amount of the provision is the difference between the assets' carrying amount and realisable value. The amount of the provision is recognised in the Statement of Comprehensive Income.

#### **PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment comprises mainly buildings, land, meters and relays and office equipment. Buildings, meters and relays purchased prior to the adoption of NZ IFRS, 1 April 2006, are shown at 'deemed cost' less subsequent depreciation and impairment write-down. Land purchased prior to 1 April 2006 is shown at deemed cost.

Property, Plant and Equipment acquired subsequent to the adoption of 'deemed cost', after 1 April 2006, is recorded at the value of the consideration given to acquire the assets, plus the value of other directly attributable costs which have been incurred in bringing the assets to the location and condition necessary for their intended service, less subsequent depreciation and impairment write-down.

Network Reticulation Assets comprises mainly 11kV and 33kV conductor and associated transformers and substations. Reticulation assets are shown at deemed cost less subsequent depreciation and impairment write-down.

Network Reticulation Assets acquired subsequent to the adoption of 'deemed cost' are recorded at the value of the consideration given to acquire the assets and the value of other directly attributable costs which have been incurred in bringing the assets to the location and condition necessary for their intended service less subsequent depreciation and impairment write-down.

Easements Assets sited on easements will normally be renewed at the end of their economic life in the same location in which they are currently housed. On this basis, the easement itself has an indefinite life. Annually, easements are tested for signs of impairment.

Contracting Equipment comprises mainly plant and equipment used in the construction and repair of network reticulation systems. Items are recorded at the value of the consideration given to acquire the assets and the value of directly attributable costs which have been incurred in bringing the assets to the location and condition necessary for their intended service less subsequent depreciation and impairment write-down.

Depreciation of Property, Plant and Equipment Depreciation is provided on all property, plant and equipment, other than freehold land, at rates that will allocate the assets' cost or valuation, to their residual values, over their estimated lives. All network reticulation system assets and contracting equipment assets are depreciated on a straight line basis; all other assets are depreciated using both straight line and diminishing value.

#### **1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Depreciation of Property, Plant and Equipment (continued) The following depreciation rates have been used:

| The following depreciation rates have been used. |                   |  |  |  |  |
|--|-------------------|--|--|--|--|
| Item   | Depreciation rate |  |  |  |  |
| Contracting Equipment                            | 10.0% to 30.0%    |  |  |  |  |
| Distribution System                              | 1.4% to 10.0%     |  |  |  |  |
| Fibre Network                                    | 8.5%              |  |  |  |  |
| Freehold Buildings                               | 1.0% to 2.5%      |  |  |  |  |
| Motor Vehicles                                   | 15.0% to 26.0%    |  |  |  |  |
| Plant and Equipment                              | 7.5% to 80.4%     |  |  |  |  |
| Office Furniture and Equipment                   | 10.0% to 36.0%    |  |  |  |  |
|  |                   |  |  |  |  |

Gains and losses on disposal of property, plant and equipment are taken into account in determining the operating result for the year.

#### **INTANGIBLE ASSETS**

Intangible Assets consist solely of computer software, which is recorded at the value of the consideration given to acquire the assets plus the value of other directly attributable costs which have been incurred in bringing the assets to the location and condition necessary for their intended service.

Amortisation of intangible assets is provided for at rates that will allocate the assets' cost or valuation, to their residual values, over their estimated lives. All intangible assets are amortised on a straight line basis.

Intangible assets are carried at cost less accumulated amortisation.

| The following amortisation rates have been used: |                   |
|--|-------------------|
| Item   | Amortisation rate |
| Computer Software                                | 25% to 36%        |

#### **IMPAIRMENT**

Assets that have an indefinite useful life, for example easements, are not subject to depreciation and are tested annually for impairment. Assets that are subject to depreciation or amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets that have suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

#### **INVENTORIES AND WORK IN PROGRESS**

Inventories are valued at the lower of cost and net realisable value, with additional allowance for obsolescence where necessary. The cost of finished goods comprises direct materials and, where applicable, direct labour and other direct variable costs incurred in order to bring inventories to their present location and condition. Costs are assigned to individual items of inventory on a weighted average cost basis.

Non-current inventories are exclusively used in the production of the Group's non-current assets. Work in progress comprises the cost of direct materials, direct plant costs, and direct labour costs, less non-recoverable amounts.

#### **BORROWING COSTS**

Borrowing costs for assets are capitalised when the construction period of qualifying assets is greater than nine months. The capitalisation rate used to determine the amount of borrowing costs eligible for capitalisation is the current cost of borrowing from financial markets.

## A NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### **1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### BORROWINGS

Borrowings are initially measured at fair value plus transaction costs.

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least 12 months after the balance date.

Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the Statement of Comprehensive Income over the period of the borrowings, using the effective interest method.

#### **FINANCIAL ASSETS**

The only financial assets that the Group has are loans and receivables.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets. The Group's loans and receivables comprise 'trade and receivables', current investments and cash and cash equivalents in the Statement of Financial Position.

#### FINANCIAL RISK MANAGEMENT

Risk management is carried out by management under policies approved by the Board of Directors. Management identifies and evaluates relevant financial risks and acts to manage these risks where possible within the parameters set out by the board of directors. The board provides written principles for overall risk management, as well as policies covering specific areas, such as foreign exchange risk and credit risk.

#### Market risk

#### (i) Foreign exchange risk

The Group's revenue is entirely denominated in New Zealand dollars and it has limited currency exposure in the foreseeable future. The Group may from time to time purchase assets denominated in foreign currency. Board approval is required for foreign currency-denominated contracts valued above a specified threshold, together with a recommendation on the manner in which the foreign currency exposure is to be managed, which may include the use of foreign exchange contracts.

#### (ii) Cash flow and fair value interest rate risk

Apart from a loan from the Waitaki Power Trust, the Group has no interest risk from long-term borrowing. The loan from the shareholder is an unsecured loan with interest charged at a commercial rate.

Board approval is required for borrowings, together with a recommendation on the manner in which the interest rate risk is to be managed.

#### Credit risk

Credit risk is managed by the Group under policy approved by the board. Credit risk arises from cash and cash equivalents and deposits with banks, as well as credit exposure to customers, including outstanding receivables and committed transactions. For banks and financial institutions, only independent parties with a minimum Standard and Poors rating of BBB for long-term investments and A-2 for short-term investment, or financial institutions that provide well-supported first ranking security, are acceptable. Investments with banks and financial institutions are limited to a term of no more than 24 months and no more than \$2.5 million or 25% of current investments, whichever is the greater, in any one institution. Credit risk associated with trade receivables is limited through electricity retailer invoicing for line and metering charges rather than individual consumer invoicing for line and metering charges. Credit risk is also limited in trade receivables by the requirement of a minimum of 50% deposit of the total cost of new connections before work is started.

#### Liquidity risk

Cash flow forecasting is performed in the operating entities of the Group. The Group monitors its rolling forecast liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom at all times. Such financial forecasting takes into consideration the Group's debt financing plans and compliance with the Statement of Corporate Intent.

#### **1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Liquidity risk (continued)

Surplus cash held by the operating entities over and above the balance required for working capital management is invested in interest-bearing call accounts and term deposits.

Note 19 analyses the Group's non-derivate financial liabilities and net-settled derivative financial liabilities in relevant maturity groupings based on the remaining period, at the statement of financial position date to the contractual maturity date. Derivative financial liabilities are included in the analyses if their contractual maturities are essential for an understanding of timing of the cash flows. The amounts disclosed in the table are contractual undiscounted cash flows.

#### Fair value estimation

The fair value of financial assets and liabilities must be estimated for recognition and measurement and for disclosure purposes.

The fair value for any financial instruments that are not traded in an active market is determined using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance date.

#### FOREIGN CURRENCY TRANSACTIONS

Transactions denominated in foreign currencies are translated into the reporting currency using the exchange rate in effect at the transaction date. Foreign currency monetary items at balance date are translated at the exchange rate in effect at the balance date. Non-monetary assets and liabilities carried at fair value that are denominated in foreign currencies are translated at the rates ruling at the date when the fair value is determined.

Exchange differences on foreign currency balances are recognised in the Statement of Comprehensive Income in the period that they occur.

#### TRADE AND OTHER PAYABLES

Trade and Other Payables are recognised when the Group becomes obliged to make future payments resulting from the purchase of goods and services. Trade and Other Payables are recognised at fair value.

#### **PROVISIONS**

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

## A NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### **1 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

#### **EMPLOYEE ENTITLEMENTS**

#### Wages, salaries and annual leave

Employee Entitlements to salaries, wages and annual leave are recognised when they accrue to employees.

#### Sick and special leave

Employee Entitlements to sick and special leave are recognised when taken by employees. A provision is made for the additional amount that the Group expects to pay as a result of unused sick or special leave that has accumulated at balance date.

#### Long service leave

Long service leave within the Group is recognised differently for each Company due to each company having its own factors which will affect the likelihood of staff incurring long service leave.

#### The Parent

Long service leave is not recognised in the first 10 years of service. After 10 years of service an allowance is made of 1/5 per year towards long service leave entitlement. This allowance is then discounted back to current value. Employees are entitled to long service leave after serving for 15 years

#### Subsidiaries

An allowance for long service leave is assigned at the commencement of employment. This provision is discounted back to its current value and weighted against the probability of the staff member actually incurring the long service leave. Employees are entitled to long service leave after serving for 15 years.

#### **SHARE CAPITAL**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

#### LEASES

#### **Operating Leases**

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the profit and loss component of the statements of comprehensive income on a straight-line basis over the period of the lease.

#### **Finance Leases**

#### The Group is the Lessor

Assets leased to third parties under operating leases are included in property, plant and equipment in the Statement of Financial Position. They are depreciated over their expected useful lives on a basis consistent with similar owned property, plant and equipment. Rental income (net of incentives given to lessees) is recognised on a straight-line basis over the lessee term.

#### The Group is the Lessee

Leases in which the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased asset and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding.

The corresponding rental obligations, net of finance charges, are included in other long term payables. The interest element of the finance cost is charged to the Statement of Comprehensive Income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

The property, plant and equipment acquired under a finance lease is depreciated over the shorter of the asset's useful life and the lease term.

#### **BASIS OF CONSOLIDATION**

The consolidated financial statements are prepared by combining the financial statements of the entities that comprise the consolidated entity, being the parent entity, and its subsidiaries as defined in NZ IAS 27 Consolidated and Separate Financial Statements.

#### Subsidiaries

Subsidiaries are all those entities over which the Group has control.

The Group financial statements incorporate the financial statements of the entities that comprise the consolidated group, being the Parent, Network Waitaki Limited and its subsidiary, Network Waitaki Contracting Limited. Consistent accounting policies are used in the preparation and presentation of the consolidated financial statements.

On acquisition, the assets, liabilities and contingent liabilities of a subsidiary are measured at their fair value at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognised as goodwill. If, after reassessment, the fair value of the identifiable net asset acquired exceeds the cost of acquisition, the deficiency is credited to profit or loss in the period of acquisition.

The consolidated financial statements include the information and results of each subsidiary from the date on which the Company obtained control and until such time as the company ceases to control the subsidiary.

In preparing consolidated financial statements, all inter-company balances and transactions, and unrealised profits arising within the consolidated entity are eliminated in full.

#### NEW STANDARDS AND INTEPRETATION NOT YET ADOPTED

Certain new standards, amendments and interpretations of existing standards have been published that are mandatory for later periods and which the Company has not early adopted. These will be applied by the Group in the mandatory periods listed below. The key items applicable to the Company are:

• **NZ IAS 24: Related Parties (Revised)** (mandatory for periods beginning on or after 1 January 2011) Further clarifies the definition of a related party which may result in other related parties being identified. Management have reviewed the proposed clarification and do not expect that this will result in further related parties being identified for the Company.

The following new standards and amendments to standards were applied during the period;

#### • NZ IFRS 3: Business Combinations (Revised) and NZ IAS 27: Consolidated and Separate Financial Statements (Revised)

This amendment includes a number of updates including the requirement that all costs relating to a business combination must be expensed and subsequent re-measurement of the business combination must be put through the income statement. Both standards were required to be adopted at the same time. As the Company has had no transactions involving business combinations there has been no impact from the application of these new standards.

|   | 2011<br>\$  | Group<br>2010<br>\$  | 2011<br>\$  | Parent<br>20   |
|---|---|--|---|--|
| OPERATING REVENUE   |   |  |   |  |
| Operating Revenue Comprises:  |   |  |   |  |
| Network   | 12,500,680  | 12,423,309   | 12,500,680  | 12,423,3   |
| Capital Contributions   | 1,485,121   | 1,669,439  | 1,485,121   | 1,669,4  |
| Metering  | 783,325   | 757,948  | 783,325   | 757,9  |
| Interest  | 361,456   | 393,302  | 387,429   | 405,0  |
| Bad Debts Recovered   | 483   | 462  | 483   | 4  |
| Dividend Received   | 0   | 0  | 164,971   | 175,0  |
| Rent  | 27,829  | 40,282   | 82,671  | 95,  |
|   | 970,385   | 705,338  | 0   |  |
| Contracting Revenue   | 570,505   |  |   |  |
| Other   | 253,254   | 71,522   | 297,966   | 113,   |
| 0   | ,   | 71,522<br>16,061,602   | 297,966<br>15,702,646   |  |
| Other OPERATING EXPENSES  | 253,254   |  |   | <u>113,</u> ;<br><b>15,640,</b> ;                                    |
| Other OPERATING EXPENSES Operating Expenses Comprise:   | 253,254<br>16,382,533   | 16,061,602   | 15,702,646  | 15,640,  |
| Other OPERATING EXPENSES Operating Expenses Comprise: Operating Costs   | 253,254<br><b>16,382,533</b><br>2,421,859   | <b>16,061,602</b><br>2,379,048   | <b>15,702,646</b><br>2,614,098  | <b>15,640,</b><br>2,721,   |
| Other<br>OPERATING EXPENSES<br>Operating Expenses Comprise:<br>Operating Costs<br>Directors' Fees   | 253,254<br><b>16,382,533</b><br>2,421,859<br>160,859  | <b>16,061,602</b><br>2,379,048<br>160,000  | <b>15,702,646</b><br>2,614,098<br>160,859                               | <b>15,640,</b><br>2,721,<br>160,                                     |
| Other OPERATING EXPENSES Operating Expenses Comprise: Operating Costs   | 253,254<br><b>16,382,533</b><br>2,421,859<br>160,859<br>277,118   | <b>16,061,602</b><br>2,379,048<br>160,000<br>219,975   | 2,614,098<br>160,859<br>277,954   | <b>15,640,</b><br>2,721,<br>160,<br>206,                             |
| Other<br><b>OPERATING EXPENSES</b><br><i>Operating Expenses Comprise:</i><br>Operating Costs<br>Directors' Fees<br>Assets Scrapped  | 253,254<br><b>16,382,533</b><br>2,421,859<br>160,859<br>277,118<br>72,400                               | <b>16,061,602</b><br>2,379,048<br>160,000<br>219,975<br>68,895                               | 2,614,098<br>160,859<br>277,954<br>72,200                               | <b>15,640,</b><br>2,721,<br>160,<br>206,<br>68,                      |
| Other<br>OPERATING EXPENSES<br>Operating Expenses Comprise:<br>Operating Costs<br>Directors' Fees<br>Assets Scrapped<br>Donations<br>Audit Fees   | 253,254<br><b>16,382,533</b><br>2,421,859<br>160,859<br>277,118   | <b>16,061,602</b><br>2,379,048<br>160,000<br>219,975   | 2,614,098<br>160,859<br>277,954   | <b>15,640,</b><br>2,721,<br>160,<br>206,<br>68,<br>28,               |
| Other<br>OPERATING EXPENSES<br>Operating Expenses Comprise:<br>Operating Costs<br>Directors' Fees<br>Assets Scrapped<br>Donations<br>Audit Fees<br>Other Regulatory Audits - PWC                                    | 253,254<br><b>16,382,533</b><br>2,421,859<br>160,859<br>277,118<br>72,400<br>47,329<br>10,765           | <b>16,061,602</b><br>2,379,048<br>160,000<br>219,975<br>68,895<br>38,040<br>10,765           | 2,614,098<br>160,859<br>277,954<br>72,200<br>35,779<br>10,765           | <b>15,640,</b><br>2,721,<br>160,<br>206,<br>68,<br>28,<br>10,        |
| Other<br>OPERATING EXPENSES<br>Operating Expenses Comprise:<br>Operating Costs<br>Directors' Fees<br>Assets Scrapped<br>Donations<br>Audit Fees   | 253,254<br><b>16,382,533</b><br>2,421,859<br>160,859<br>277,118<br>72,400<br>47,329                     | <b>16,061,602</b><br>2,379,048<br>160,000<br>219,975<br>68,895<br>38,040                     | 2,614,098<br>160,859<br>277,954<br>72,200<br>35,779                     |  |
| Other<br>OPERATING EXPENSES<br>Operating Expenses Comprise:<br>Operating Costs<br>Directors' Fees<br>Assets Scrapped<br>Donations<br>Audit Fees<br>Other Regulatory Audits - PWC<br>Other Regulatory Audits - Other | 253,254<br><b>16,382,533</b><br>2,421,859<br>160,859<br>277,118<br>72,400<br>47,329<br>10,765<br>12,555 | <b>16,061,602</b><br>2,379,048<br>160,000<br>219,975<br>68,895<br>38,040<br>10,765<br>15,618 | 2,614,098<br>160,859<br>277,954<br>72,200<br>35,779<br>10,765<br>12,555 | <b>15,640,</b><br>2,721,<br>160,<br>206,<br>68,<br>28,<br>10,<br>14, |

Depreciation and Amortisation Comprises:

2

3

4

| Buildings                   | 32,512    | 32,512    | 32,512    | 32,512    |
|-----------------------------|-----------|-----------|-----------|-----------|
| Contracting Equipment       | 270,569   | 174,406   | 0         | 0         |
| Network Reticulation System | 2,335,019 | 2,227,183 | 2,390,790 | 2,260,101 |
| Meters and Relays           | 204,079   | 201,505   | 204,079   | 201,505   |
| Plant and Equipment         | 88,277    | 80,710    | 85,899    | 78,320    |
| Fibre Network               | 90,366    | 0         | 90,366    | 0         |
| Intangibles                 | 67,079    | 60,022    | 46,223    | 39,308    |
|                             | 3,087,901 | 2,776,338 | 2,849,869 | 2,611,746 |

## A NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

| 5 TAXATION  | 2011<br>\$  | Group<br>2010<br>\$                               | 2011<br>\$   | Parent<br>2010<br>\$                                    |
|---|---|---|--|---|
| Tax Expense for Period Made up of   |   |   |  |   |
| Income Tax Expense<br>Deferred Taxation Expense   | 444,465<br>607,257<br><b>1,051,722</b>                              | 302,379<br>79,313<br><b>382,343</b>               | 361,877<br>630,374<br><b>992,251</b>                       | 212,341<br>100,163<br><b>312,504</b>                    |
| Operating Surplus Before Income Tax   | 2,408,199   | 2,970,670   | 2,348,784  | 2,963,248   |
| Prima Facie Taxation @ 30 cents   | 722,460   | 891,201   | 704,635  | 888,974   |
| Movement in Income Tax Due to:-<br>Non Deferred Tax Differences<br>Impact of Corporate Tax Rate Change<br>Impact of Removal of Depreciation on Buildings<br>Non Assessable Income<br>Non Deductible Expenses<br>Prior Period Adjustment | (635,672)<br>1,425,432<br>(462,269)<br>1,771<br>0<br>329,262        | 0<br>(505,333)<br>(83,489)<br>79,964<br>(508,858) | (643,438)<br>1,425,432<br>(495,028)<br>650<br>0<br>287,616 | 0<br>0<br>(553,333)<br>(120,891)<br>97,754<br>(576,470) |
| Tax Expense   | 1,051,722   | 382,343   | 992,251  | 312,504   |
| Deferred Tax Movements<br>Impact of Corporate Tax Rate Change<br>Impact of Removal of Depreciation on Building<br>Depreciation<br>Other   | 635,672<br>gs(1,425,432)<br>197,203<br>(14,700)<br><b>(607,257)</b> | 0<br>0<br>(78,673)<br>(640)<br>(79,313)           | 643,438<br>(1,425,432)<br>149,368<br>2,252<br>(630,374)    | 0<br>0<br>(92,607)<br>(7,556)<br>(100,163)              |
| Income Tax Expense  | 444,465   | 303,030   | 361,877  | 212,341   |

During the year, as a result of the change in the NZ corporate tax rate from 30% to 28% that was enacted on 27th May 2010 and that will be effective from 1 April 2011, the relevant deferred tax balances have been re-measured. Deferred tax expected to reverse in the year to 31 March 2012 or later has been measured using the effective tax rate that will apply for the period of 28%.

Buildings are currently depreciated for tax purposes. As a result of the change in tax legislation that was enacted on 27th May 2010, with effect from financial year ended 31 March 2012, the tax depreciation rate on buildings with an estimated useful life of 50 years or more will be reduced to 0%. This reduction in the tax depreciation rate has significantly reduced the tax base of the company's properties as future tax deductions will no longer be available from the 2011/2012 income year.

#### Imputation Credit Account

| Opening Balance                          | 5,457,171 | 5,676,907 | 5,412,717 | 5,672,446 |
|--|-----------|-----------|-----------|-----------|
| Prior Period Adjustment                  | 0         | 651       | 0         | (2,409)   |
| Income Tax Payments During the Year      | 273,992   | 395,285   | 243,992   | 283,352   |
| Imputation Credit Received               | 0         | 0         | 0         | 75,000    |
| Imputation Credit Allocated to Dividends | 0         | (615,672) | 0         | (615,672) |
| in the Year                              |           |           |           |           |
| Closing Balance                          | 5,731,163 | 5,457,171 | 5,656,709 | 5,412,717 |
| Closing Balance                          | 5,731,163 | 5,457,171 | 5,656,709 | 5,412,717 |

#### 5 TAXATION (CONTINUED)

|  | Depreciation      | Other         | Total                  |
|--|-------------------|---------------|------------------------|
|  | \$                | \$            | \$                     |
| GROUP DEFERRED TAX LIABILITY/(ASSET)               |                   |               |                        |
| Opening Balance as at 1 April 2009                 | 9,762,488         | (124,220)     | 9,638,268              |
| Change in the Year                                 | 78,673            | 640           | 79,313                 |
| Closing Balance as at 31 March 2010                | 9,841,161         | (123,580)     | 9,717,581              |
| Opening Balance as at 1 April 2010                 | 9,841,161         | (123,580)     | 9,717,581              |
| Change in the Year                                 | 585,298           | 21,959)       | 607,257                |
| Closing Balance as at 31 March 2011                | 10,426,459        | (101,621)     | 10,324,838             |
| Group Current and Non-Current Deferred tax         | Liability/(Asset) |               |                        |
| 2010<br>Current Deferred Tax                       | (108,349)         | 6,524         | (101,825)              |
| Non-Current Deferred Tax                           | 9,937,688         | (118,282)     | 9,819,406              |
| Total Deferred tax                                 | 9,829,339         | (111,758)     | 9,717,581              |
| 2011   |                   |               |                        |
| Current Deferred Tax                               | 0                 | (101,621)     | (101,621)              |
| Non-Current Deferred Tax                           | 10,426,298        | 0             | 10,426,459             |
| Total Deferred Tax                                 | 10,426,298        | (101,621)     | 10,324,838             |
| PARENT DEFERRED TAX LIABILITY/(ASSET)              |                   |               |                        |
| Opening Balance as at 1 April 2009                 | 9,751,879         | (48,850)      | 9,703,029              |
| Change in the Year                                 | 92,607            | 7,556         | 100,163                |
| Closing Balance as at 31 March 2010                | 9,844,486         | (41,294)      | 9,803,192              |
| Opening Balance as at 1 April 2010                 | 9,844,486         | (41,294)      | 9,803,192              |
| Change in the Year                                 | 629,722           | 652           | 630,374                |
| Closing Balance as at 31 March 2011                | 10,474,208        | (40,642)      | 10,433,566             |
| Current and Non-Current Deferred tax Liabilit 2010 | y/(Asset)         |               |                        |
| Current Deferred Tax                               | (108,349)         | 6,524         | (101,825)              |
| Non-Current Deferred Tax                           | 9,941,013         | (35,996)      | 9,905,017              |
| Total Deferred tax                                 | 9,832,664         | (29,472)      | 9,803,192              |
|  |                   |               |                        |
| 2011   |                   |               |                        |
| <b>2011</b><br>Current Deferred Tax                | 0                 | (40,642)      | (40,642)               |
|  | 0<br>10,474,208   | (40,642)<br>0 | (40,642)<br>10,474,208 |

## **NOTES TO THE FINANCIAL STATEMENTS** (continued)

|   |   | Group      |            | Ра         | rent       |
|---|---|------------|------------|------------|------------|
|   |   | 2011<br>\$ | 2010<br>\$ | 2011<br>\$ | 2010<br>\$ |
| 6 | TRADE AND OTHER RECEIVABLES<br>The Balance Comprises: |            |            |            |            |
|   | Trade Receivables                                     | 140,268    | 468,286    | 102,107    | 419,595    |
|   | Trade Receivable from Subsidiaries                    | 0          | 0          | 28,230     | 15,495     |
|   | Total Receivables                                     | 140,268    | 468,286    | 130,337    | 435,090    |
|   | Other Receivables                                     | 87,843     | 4,513      | 86,764     | 77,891     |
|   | Prepayments   | 72,786     | 167,097    | 54,263     | 79,026     |
|   | GST   | 437,185    | 235,918    | 437,185    | 235,918    |
|   | Balance at End of Year                                | 738,082    | 875,814    | 708,549    | 827,925    |
|   |   |            |            |            |            |
|   | Trade and Other Receivables less than 90 days old     | 702,804    | 850,512    | 674,964    | 803,381    |
|   | Trade and Other Receivables greater than 90           | 35,278     | 25,302     | 33,585     | 24,543     |
|   | days old  | 738,082    | 875,814    | 708,549    | 827,924    |

No Trade and Other Receivables were impaired in 2011 or 2010

#### 7 INVESTMENTS

#### **SUBSIDIARIES**

| Subsidiary Entity   | Interest Held | Date Started Trading | Balance Date | Principal Activity |
|---------------------|---------------|----------------------|--------------|--------------------|
| Network Waitaki     |               |                      |              | Electricity Line   |
| Contracting Limited | 100%          | 1 October 2008       | 31 March     | Maintenance        |

Network Waitaki Investment in Network Waitaki Contracting Limited

|                                     | Shares at<br>cost<br>\$ | Loan<br>\$ | Total Investment in<br>subsidiary at cost<br>\$ |
|-------------------------------------|-------------------------|------------|---|
| Opening Balance as at 1 April 2009  | 1,000,000               | 573,074    | 1,573,074                                       |
| Movement                            | 0                       | 0          | 0   |
| Closing Balance as at 31 March 2010 | 1,000,000               | 573,074    | 1,573,074                                       |
|                                     |                         |            |   |
| Opening Balance as at 1 April 2010  | 1,000,000               | 573,074    | 1,573,074                                       |
| Movement                            | 0                       | 0          | 0   |
| Closing Balance as at 31 March 2011 | 1,000,000               | 573,074    | 1,573,074                                       |

#### 8 PROPERTY, PLANT AND EQUIPMENT

| GROUP   | Freehold<br>Land<br>\$         | Buildings                                       | Network<br>Reticulation<br>System<br>\$                    | Meters<br>and<br>Relays<br>\$                 | Easements   | Fibre<br>Network<br>\$ | Contracting<br>Equipment                 | Plant<br>and<br>Equipment<br>\$ | Totals<br>\$                                       |
|---|--------------------------------|---|--|---|-------------|------------------------|--|---------------------------------|--|
| Cross carrying  | Amount                         |   |  |   |             |                        |  |                                 |  |
| At 1 April 2009   | 204,180                        | 1,113,104                                       | 71,440,239   | 3,548,601                                     | 33,261      | 0                      | 998,499                                  | 986,224                         | 78,324,108   |
| Additions   | 0                              | 0   | 5,140,664  | 161,112                                       | 8,506       | 0                      | 185,958                                  | 43,167                          | 5,539,407  |
| Disposals   | 0                              | 0   | (298,203)  | (26,043)                                      | 0           | 0                      | (101,120)                                | (3,911)                         | (429,277)  |
| At 31 March 2010  | 204,180                        | 1,113,104                                       | 76,282,700   | 3,683,670                                     | 41,767      | 0                      | 1,083,337                                | 1,025,480                       | 83,434,238   |
| Additions   | 0                              | 0   | 7,075,383  | 136,713                                       | 6,285       | 2,604,400              | 807,880                                  | 65,966                          | 10,696,627   |
| Disposals   | 0                              | 0   | (740,763)  | (676,367)                                     | (910)       | 0                      | (152,203)                                | (21,375)                        | (1,591,618)  |
| At 31 March 2011  | 204,180                        | 1,113,104                                       | 82,617,320   | 3,144,016                                     | 47,142      | 2,604,400              | 1,739,015                                | 1,070,071                       | 92,498,319   |
| Accumulated De<br>At 1 April 2009<br>Charge for Year<br>Disposals<br>At 31 March 2010 | preciation<br>0<br>0<br>0<br>0 | and Impair<br>210,563<br>32,512<br>0<br>243,075 | ment<br>15,808,435<br>2,227,183<br>(106,497)<br>17,929,121 | 1,932,148<br>201,505<br>(12,437)<br>2,121,216 | 0<br>0<br>0 | 0<br>0<br>0            | 72,905<br>174,406<br>(77,428)<br>169,883 | 80,710<br>(3,911)               | 18,338,721<br>2,716,316<br>(200,273)<br>20,854,764 |
| Charge for Year   | 0                              | 32,512  | 2,335,019  | 204,079                                       | 0           | 90,366                 | 251,095                                  | 87,278                          | 3,001,349  |
| Disposals<br>At 31 March 2011   | 0                              | 0<br>275,587                                    | (469,238)  | (676,367)                                     | 0           | 0<br>90,366            | (124,184)                                |                                 | (1,306,177)<br>22,548,694                          |
|   | 0                              | 273,307   | 19,794,902   | 1,040,920                                     | 0           | 90,300                 | 290,794                                  | 442,120                         | 22,340,034   |
| Net Book Values   |                                |   |  |   |             |                        |  |                                 |  |
| At 31 March 2010  | -                              | 870,029   | 58,353,579   | 1,562,454                                     | 41,767      | 0                      | 913,454                                  |                                 | 62,579,474   |
| Work in Progress  | 0                              | 0   | 2,225,445  | 0   | 999         | 0                      | 18,553                                   | 0                               | 2,244,977  |
|   | 204,180                        | 870,029   | 60,579,024   | 1,562,454                                     | 42,766      | 0                      | 932,007                                  | 634,011                         | 64,824,471   |
| At 31 March 2011  | 204,180                        | 837,517   | 62,822,420   | 1,495,088                                     | 47,142      | 2,514,034              | 1,442,221                                | 587,023                         | 69,949,625   |
| Work in Progress  | 0                              | 0   | 125,941  | 0   | 27,368      | 0                      | 0  | 0                               | 153,309  |
|   | 204,180                        | 837,517   | 62,948,361   | 1,495,088                                     | 74,510      | 2,514,034              | 1,442,221                                | 587,023                         | 70,102,934   |

#### 8 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

| PARENT            | Freehold       | Buildings | Network      | Meters    | Fibre     | Easements | s Plant           |       |
|-------------------|----------------|-----------|--------------|-----------|-----------|-----------|-------------------|-------|
|                   | Land           |           | Reticulation | and       | Network   |           | and               |       |
|                   |                |           | System       | Relays    |           |           | Equipment To      | otals |
|                   | \$             | \$        | \$           | \$        | \$        | \$        | \$                | \$    |
| Gross Carrying Am | ount           |           |              |           |           |           |                   |       |
| At 1 April 2009   | 204,180        | 1,113,104 | 71,440,239   | 3,548,601 | 0         | 33,261    | 972,288 77,311,   | ,673  |
| Additions         | 0              | 0         | 5,535,677    | 161,112   | 0         | 8,506     | 43,167 5,748,     | ,462  |
| Disposals         | 0              | 0         | (298,203)    | (26,043)  | 0         | 0         | (3,511) (327,7    | 757)  |
| At 31 March 2010  | 204,180        | 1,113,104 | 76,677,713   | 3,683,670 | 0         | 41,767    | 1,011,944 82,732, | ,378  |
| Additions         | 0              | 0         | 7,382,542    | 136,713   | 2,604,400 | 6,285     | 38,709 10,168,    | ,649  |
| Disposals         | 0              | 0         | (740,763)    | (676,367) | 0         | (910)     | (19,300)(1,437,3  | 340)  |
| At 31 March 2011  | 204,180        | 1,113,104 | 83,319,492   | 3,144,016 | 2,604,400 | 47,142    | 1,031,353 91,463, | ,687  |
|                   |                |           |              |           |           |           |                   |       |
| Accumulated Depre | ciation and Im | pairment  |              |           |           |           |                   |       |
| At 1 April 2009   | 0              | 210,563   | 15,808,435   | 1,932,148 | 0         | 0         | 313,488 18,264,   | ,634  |
| Charge for Year   | 0              | 32,512    | 2,260,101    | 201,505   | 0         | 0         | 78,320 2,572,     | ,438  |
| Disposals         | 0              | 0         | (106,497)    | (12,437)  | 0         | 0         | (3,511) (122,4    | 445)  |
| At 31 March 2010  | 0              | 243,075   | 17,962,039   | 2,121,216 | 0         | 0         | 388,297 20,714,   | ,627  |
| Charge for Year   | 0              | 32,512    | 2,390,790    | 204,079   | 90,366    | 0         | 85,899 2,803,     | ,646  |
| Disposals         | 0              | 0         | (469,238)    | (676,367) | 0         | 0         | (16,150) (1,161,7 | 755)  |
| At 31 March 2011  | 0              | 275,587   | 19,883,591   | 1,648,928 | 90,366    | 0         | 458,046 22,356,   | ,518  |
|                   |                |           |              |           |           |           |                   |       |
| Net Book Values   |                |           |              |           |           |           |                   |       |
| At 31 March 2010  | 204,180        | 870,029   | 58,715,674   | 1,562,454 | 0         | 41,767    | 623,647 62,017,   | ,751  |
| Work in Progress  | 0              | 0         | 2,225,445    | 0         | 0         | 999       | 0 2,226,          | ,444  |
|                   | 204,180        | 870,029   | 60,941,119   | 1,562,454 | 0         | 42,766    | 623,647 64,244,   | ,195  |
| At 31 March 2011  | 204,180        | 837,517   | 63,435,901   | 1,495,088 | 2,514,034 | 47,142    | 573,308 69,107,   | ,170  |
| Work in Progress  | 0              | 0         | 125,941      | 0         | 0         | 27,368    | 0 153,            | ,309  |
|                   | 204,180        | 837,517   | 63,561,842   | 1,495,088 | 2,514,034 | 74,510    | 573,308 69,260,   | ,479  |

|    |  |                            | Group                |                    | arent      |
|----|--|----------------------------|----------------------|--------------------|------------|
|    |  | 2011<br>\$                 | 2010<br>\$           | 2011<br>\$         | 2010<br>\$ |
|    |  | •                          | •                    | •                  | •          |
| 9  | INTANGIBLE ASSETS                        |                            |                      |                    |            |
|    | Purchased Software                       |                            |                      |                    |            |
|    | Gross Carrying Amount                    | 005 4 40                   | 004 477              | 0.47 0.44          | 000 0 40   |
|    | Opening Balance<br>Additions             | 305,148                    | 281,477              | 247,611            | 223,940    |
|    |  | 28,458<br>(54,531)         | 23,671<br>0          | 26,031<br>(54,531) | 23,671     |
|    | Disposals<br>Closing Balance             | <u>(54,531)</u><br>279,075 | 305,148              | 219,111            | 247,611    |
|    | Closing Balance                          | 219,015                    | 505,146              | 219,111            | 247,011    |
|    | Accumulated Amortisation and Impairm     |                            |                      |                    |            |
|    | Opening Balance                          | 219,332                    | 159,310              | 188,504            | 149,196    |
|    | Charge for Year                          | 67,079                     | 60,022               | 46,223             | 39,308     |
|    | Disposals                                | (54,531)                   | 0                    | (54,531)           | 0          |
|    | Closing Balance                          | 231,880                    | 219,332              | 180,196            | 188,504    |
|    | Net Book Value                           | 47,195                     | 85,816               | 38,915             | 59,107     |
|    | Work in Progress                         | 412,293                    | 186,650              | 412,293            | 186,650    |
|    | Carrying Amount                          | 459,488                    | 272,466              | 451,208            | 245,757    |
| 10 | INVENTORIES                              |                            |                      |                    |            |
|    | CURRENT ASSET INVENTORIES                |                            |                      |                    |            |
|    | Contracting Inventory                    |                            |                      |                    |            |
|    |  | 250 462                    | 204 426              | 0                  | 0          |
|    | Opening Balance<br>Purchases in the Year | 358,462<br>1,267,353       | 291,126<br>1,593,548 | 0<br>0             | 0<br>0     |
|    | Inventory sold                           | (1,240,539)                | (1,526,212)          | 0                  | 0          |
|    | Closing Inventory                        | 385,276                    | 358,462              | 0                  | 0          |
|    | NON-CURRENT ASSET INVENTORIES            | ,                          | ,                    | -                  | -          |
|    | NON-CORRENT ASSET INVENTORIES            |                            |                      |                    |            |
|    | Network Inventory                        |                            |                      |                    |            |
|    | Opening Balance                          | 547,722                    | 608,732              | 547,722            | 608,732    |
|    | Purchases in the Year                    | 725,377                    | 485,088              | 725,377            | 485,088    |
|    | Used on the Reticulation System          | (798,643)                  | (546,098)            | (798,643)          | (546,098)  |
|    | Closing Inventory                        | 474,456                    | 547,722              | 474,456            | 547,722    |
|    | Metering Inventory                       |                            |                      |                    |            |
|    | Opening Balance                          | 11,743                     | 17,647               | 11,743             | 17,647     |
|    | Purchases in the Year                    | 23,666                     | 186,847              | 23,666             | 186,847    |
|    | Transferred to Meters and Relays         | (23,683)                   | (192,751)            | (23,683)           | (192,751)  |
|    | Closing Inventory                        | 11,726                     | 11,743               | 11,726             | 11,743     |
|    | Total Non-Current Inventory              | 486,182                    | 559,465              | 486,182            | 559,465    |
|    | · · · · · · · · · · · · · · · · · · ·    |                            |                      |                    | ,          |

During the periods no non-current inventory was sold to external parties. No inventory has been written down, or had a writedown reversal. No inventory is pledged as security for liabilities.

|    |                               | Group     |           | Parent    |           |
|----|-------------------------------|-----------|-----------|-----------|-----------|
|    |                               | 2011      | 2010      | 2011      | 2010      |
|    |                               | \$        | \$        | \$        | \$        |
| 11 | TRADE AND OTHER PAYABLES      |           |           |           |           |
|    | The Balance Comprises:        |           |           |           |           |
|    | Trade Payables                | 2,197,541 | 1,153,499 | 1,960,175 | 757,081   |
|    | Trade Payable to Subsidiaries | 0         | 0         | 663,490   | 367,474   |
|    | Total Payables                | 2,197,541 | 1,153,499 | 2,623,665 | 1,124,555 |
|    | Accruals                      | 514,072   | 758,618   | 411,747   | 745,975   |
|    | G.S.T. Payable                | 123,852   | 40,047    | 0         | 0         |
|    | Balance at End of Year        | 2,835,465 | 1,952,164 | 3,035,412 | 1,870,530 |

All trade and other payables have a maturity within one year.

Note 19 provides analyses of the non-derivative financial liabilities and net-settled derivative financial liabilities into relevant maturity groups based on the remaining period from the date of the Statement of Financial Position to the contractual maturity date.

#### **12 EMPLOYEE ENTITLEMENTS**

| Leave Entitlements | 339,811 | 315,408 | 133,825 | 133,617 |
|--------------------|---------|---------|---------|---------|
| Other Entitlements | 80,509  | 72,495  | 0       | 0       |
| Total              | 420,320 | 387,903 | 133.825 | 133,617 |

#### 13 SHARE CAPITAL

| Fully Paid-up Ordinary Shares<br>Non-issued Shares and Shares Held | 14,000,000 | 14,000,000 | 14,000,000 | 14,000,000 |
|--|------------|------------|------------|------------|
| by the Company<br>Total Number of Ordinary Shares                  | 0          | 0          | 0          | 0          |
| Authorised   | 14,000,000 | 14,000,000 | 14,000,000 | 14,000,000 |

The Company has one class of shares, which is "ordinary shares". Each ordinary share has a value of \$1.00 and ranks equally for voting and distribution rights. All shares are held by Waitaki Power Trust. A share premium of \$571,119 was paid with the acquisition of shares.

As at the date of authorisation for issue of these financial statements, no dividends have been proposed or declared that are not recognised as a distribution in the 2011 year (2010 nil).

|    |   | 2011       | Group<br>2010 | F<br>2011    | Parent<br>2010 |
|----|---|------------|---------------|--------------|----------------|
|    |   | \$         | \$            | \$           | \$             |
| 14 | RETAINED EARNINGS                           |            |               |              |                |
|    | Balance at Beginning of Year                | 48,613,669 | 47,275,342    | 48,409,142   | 47,008,398     |
|    | Net Surplus for Year                        | 1,356,477  | 2,588,327     | 1,356,533    | 2,650,744      |
|    | Dividend Paid                               | 0          | (1,250,000)   | 0            | (1,250,000)    |
|    | Balance at End of Year                      | 49,970,146 | 48,613,669    | 49,765,675   | 48,409,142     |
| 15 | RECONCILIATION OF NET PROFIT WITH           |            |               | RATING ACTIV | ITIES          |
|    | Net Profit for the Year                     | 1,356,477  | 2,588,327     | 1,356,533    | 2,650,744      |
|    | Add/(Less) Non-Cash Items:                  |            |               |              |                |
|    | Depreciation and Amortisation               | 3,087,901  | 2,776,338     | 2,849,869    | 2,611,746      |
|    | Assets Scrapped                             | 277,118    | 219,976       | 277,954      | 206,372        |
|    | Share of Associate Profit                   | 0          | 0             | 0            | 0              |
|    | Dividend from Network Waitaki Contracting   |            | 0             | (164,971)    | (175,000)      |
|    | Deferred Taxation                           | (607,257)  | 79,313        | (630,374)    | 100,163        |
|    |   | 3,972,276  | 3,075,627     | 3,593,226    | 2,743,281      |
|    |   | 5,328,753  | 5,663,954     | 4,949,759    | 5,394,025      |
|    | Add/(less) Movements in Working Capit       | al Items:  |               |              |                |
|    | (Increase) / Decrease in Trade and Other    |            |               |              |                |
|    | Receivables                                 | 137,732    | (175,139)     | 119,375      | (136,399)      |
|    | (Increase) / Decrease in Inventories        | (26,814)   | (67,336)      | 0            | 0              |
|    | (Increase) / Decrease in Work in Progress   | 208,941    | (142,478)     | 0            | 0              |
|    | (Increase) / Decrease in Tax Refund Due     | 113,980    | (113,980)     | 92,735       | 0              |
|    | Increase / (Decrease) in Tax Payable        | 54,559     | (83,932)      | 25,152       | (101,013)      |
|    | Increase / (Decrease) in Trade and Other    |            |               |              |                |
|    | Payables                                    | 883,301    | 125,502       | 1,164,882    | (48,369)       |
|    | Increase / (Decrease) in Employee Entitleme |            | 36,629        | 208          | 10,187         |
|    |   | 1,404,116  | (420,734)     | 1,402,353    | (275,594)      |
|    | Net Cash Flows From Operating Activities    | 6,732,869  | 5,243,220     | 6,352,112    | 5,118,432      |
| 16 | LOAN FROM WAITAKI POWER TRUST               |            |               |              |                |
|    | Opening Balance at 1 April 2010             | 1,150,000  | 0             | 1,150,000    | 0              |
|    | Amount Drawn Down on 31 March 2010          | 0          | 1,150,000     | 0            | 1,150,000      |
|    | Closing Balance                             | 1,150,000  | 1,150,000     | 1,150,000    | 1,150,000      |

The loan is unsecured and interest charged on the loan is at commercial rates.

#### 17 CAPITAL COMMITMENTS

#### GROUP

The Group has capital commitments amounting to \$19,233 as at 31 March 2011 (2010 \$999,768).

#### PARENT

Network Waitaki Limited has capital commitments amounting to \$19,233 as at 31 March 2011 (2010 \$287,715).

#### 18 RELATED PARTY TRANSACTIONS

| 2011 | 2010 |
|------|------|
| \$   | \$   |

#### Payments from Network Waitaki Contracting Limited to Network Waitaki Limited

Network Waitaki Contracting Limited is 100% owned by Network Waitaki Limited. The Company provides electricity line construction and maintenance services to Network Waitaki Limited out of premises owned by Network Waitaki Limited.

| Dividend   | 164,971                        | 175,000                        |
|--|--------------------------------|--------------------------------|
| Rent and Associated Costs  | 59,450                         | 58,542                         |
| Share of Directors' Fees   | 44,712                         | 41,790                         |
| Interest on Loan   | 35,529                         | 37,906                         |
| Payments outstanding at balance date<br>Trade Payables<br>Loan<br>Shares | 28,231<br>573,074<br>1,000,000 | 15,495<br>573,074<br>1,000,000 |

#### Payments from Network Waitaki Limited to Network Waitaki Contracting Limited

Network Waitaki Contracting Limited was established in the 2009 year and funded from the sale of shares and a loan from Network Waitaki Limited.

All contracting services between Network Waitaki Contracting Limited and Network Waitaki Limited are at commercial rates.

| Contracting Services   | 4,595,183   | 4,598,588      |
|--|-------------|----------------|
| Payments outstanding at balance date<br>Trade Payables       | 663,490     | 367,474        |
| Payments from Network Waitaki Limited to Waitaki Power Trust |             |                |
| Dividend<br>Interest   | 0<br>70,754 | 1,250,000<br>0 |

|                                     | -      | .,, |
|-------------------------------------|--------|-----|
| Interest                            | 70,754 | 0   |
| Outstanding Balance at Balance Date | 0      | 0   |
|                                     |        |     |

#### Payments from Waitaki Power Trust to Network Waitaki Limited

| Loan                                   | 0     | 1,150,000 |
|--|-------|-----------|
| Loan Outstanding at Balance Date 1,150 | ),000 | 1,150,000 |

#### Payments from Network Waitaki Group to key management personnel

| Payments to key management personnel are made in accordance with er | mployment agre | ements. |
|---|----------------|---------|
| Salaries  | 723,024        | 676,129 |
| Outstanding Balance at Balance Date                                 | 0              | 0       |

## A NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### **19 ANALYSES OF FINANCIAL LIABILITIES**

. . . . .

#### GROUP

| At 31 March 2010         |             |          |           |             |
|--------------------------|-------------|----------|-----------|-------------|
|                          | Less than   | Between  | Between   | Over        |
|                          | 1           | 1 and 2  | 2 and 5   | 5           |
|                          | Year        | Years    | Years     | Years       |
| Loan                     | \$69,000    | \$69,000 | \$207,000 | \$1,150,000 |
| Trade and Other Payables | \$1,952,164 | \$0      | \$0       | \$0         |

#### At 31 March 2011

|                          | Less than   | Between  | Between   | Over        |
|--------------------------|-------------|----------|-----------|-------------|
|                          | 1           | 1 and 2  | 2 and 5   | 5           |
|                          | Year        | Years    | Years     | Years       |
| Loan                     | \$70,754    | \$70,754 | \$212,262 | \$1,150,000 |
| Trade and Other Payables | \$2,835,465 | \$0      | \$0       | \$0         |

The loan is interest only, with no maturity date. The current interest rate is 6.24%. The over 5 year amounts allow for payments up to 10 years.

#### PARENT At 31 March 2010

|                          | Less than   | Between  | Between   | Over        |
|--------------------------|-------------|----------|-----------|-------------|
|                          | 1           | 1 and 2  | 2 and 5   | 5           |
|                          | Year        | Years    | Years     | Years       |
| Loan                     | \$69,000    | \$69,000 | \$207,000 | \$1,150,000 |
| Trade and Other Payables | \$1,870,530 | \$0      | \$0       | \$0         |

#### At 31 March 2011

|                          | Less than   | Between  | Between   | Over        |
|--------------------------|-------------|----------|-----------|-------------|
|                          | 1           | 1 and 2  | 2 and 5   | 5           |
|                          | Year        | Years    | Years     | Years       |
| Loan                     | \$70,754    | \$70,754 | \$212,262 | \$1,150,000 |
| Trade and Other Payables | \$3,035,412 | \$0      | \$0       | \$0         |

The loan is interest only, with no maturity date. The current interest rate is 6.24%. The over 5 years amounts allow for payments up to 10 years.

|    |  | Group     |        | Parent    |        |
|----|--|-----------|--------|-----------|--------|
|    |  | 2011      | 2010   | 2011      | 2010   |
|    |  | \$        | \$     | \$        | \$     |
| 20 | OPERATING LEASES                                 |           |        |           |        |
|    | LESSORS - OPERATING LEASES                       |           |        |           |        |
|    | No later than one year                           | 384,465   | 21,519 | 384,465   | 21,519 |
|    | Later than one year and no later than five years | 1,473,573 | 73,523 | 1,473,573 | 73,523 |
|    | · · _  | 1,858,038 | 95,042 | 1,858,038 | 95,042 |
|    | LESSEES - OPERATING LEASES                       |           |        |           |        |

The future minimum lease payments under non-cancellable operating leases are as follows:

| No later than one year                           | 432,277   | 429,728   | 432,277   | 429,728   |
|--|-----------|-----------|-----------|-----------|
| Later than one year and no later than five years | 1,589,628 | 1,718,913 | 1,589,628 | 1,718,913 |
|  | 2,021,905 | 2,148,641 | 2,021,905 | 2,148,641 |

#### **21 CONTINGENT LIABILITIES**

#### GROUP

The Group has no contingent liabilities as at 31 March 2011 (2010 nil).

#### PARENT

The Parent has no contingent liabilities as at 31 March 2011 (2010 nil).

#### 22 SUBSEQUENT EVENTS

There have been no events (2010 nil) subsequent to balance date that have significantly affected or may significantly affect the operations or state of affairs of the Group or Parent.



# **PERFORMANCE TARGETS** Performance targets, as set out in the Statement of Corporate Intent (SCI) approved by Directors

#### **GROUP FINANCIAL PERFORMANCE MEASURES** Α

| GROUP STATEMENT OF COMPREHENSIVE INCOME FOR YEAR ENDED 31 MARCH 2011 |                |             |           |
|--|----------------|-------------|-----------|
|  | ACTUAL         | SCI         | VARIANCE  |
| Statement of Comprehensive Income                                    | \$             | \$          | \$        |
| Operating Revenue  | 14,282,702     | 13,952,600  | 330,102   |
| Operating Expenses   | (6,083,438)    | (5,536,271) | (547,167) |
| Operating Profit   | 8,199,264      | 8,416,329   | (217,065) |
| Less Other Expenses  | (5,523,875)    | (5,660,564) | 136,689   |
| Net Profit from Operational Activities                               | 2,675,389      | 2,755,765   | (80,376)  |
| Other Income   | 253,254        | 3,072       | 250,182   |
| Operating Profit after Other Income                                  | 2,928,643      | 2,758,837   | 167,806   |
| Less Discount  | (2,367,021)    | (1,897,280) | (469,741) |
| Operating Profit after Discount                                      | 561,622        | 861,557     | (299,935) |
| Interest Income  | 361,456        | 368,196     | (6,740)   |
| Operating Profit after Interest Income & before Tax                  | 923,078        | 1,229,753   | (306,675) |
| Taxation   | (1,051,722)    | (572,664)   | (479,058) |
| Net Profit after Taxation and before Capital Contribut               | ions (128,644) | 657,089     | (785,733) |
| Capital Contributions  | 1,485,121      | 1,284,804   | 200,317   |
| Net Profit after Capital Contributions                               | 1,356,477      | 1,941,893   | (585,416) |
| Dividend   | 0              | 0           | 0         |
| Retained Surplus for the Period                                      | 1,356,477      | 1,941,893   | (585,416) |

Comment

The lower Net Profit after taxation and before Capital Contributions represents changes in tax legislation, and a higher discount paid to consumers.

## **PERFORMANCE TARGETS** (CONTINUED) Performance targets, as set out in the Statement of Corporate Intent (SCI) approved by Directors

| GROUP BA                | ALANCE SHEET AS AT 31 N | IARCH 2011 |             |
|-------------------------|-------------------------|------------|-------------|
|                         | ACTUAL                  | SCI        | VARIANCE    |
| Shareholders' Equity    | 64,541,265              | 63,603,342 | 937,923     |
| Current Assets          | 8,379,464               | 8,917,282  | (537,818)   |
| Current Liabilities     | 3,310,344               | 2,615,705  | (694,639)   |
| Working Capital         | 5,069,120               | 6,301,577  | (1,232,457) |
| Non-Current Assets      | 71,048,604              | 68,096,245 | 2,952,359   |
| Non-Current Liabilities | 11,576,459              | 10,794,480 | (781,979)   |
|                         | 59,472,145              | 57,301,765 | 2,170,380   |
| Net Assets              | 64,541,265              | 63,603,342 | 937,923     |

#### **GROUP FINANCIAL PERFORMANCE MEASURES** Α

#### Comment

The non-current assets balance is higher and the current assets balance is lower than allowed for in the SCI, representing changes to the Network Waitaki capital programme for the year and the associated decrease in cash and cash equivalents required to fund the programme.

#### PARENT FINANCIAL PERFORMANCE MEASURES В

| PARENT INCOME STATEMENT FOR YEA                            |             | MARCH 2011  |             |
|--|-------------|-------------|-------------|
|  | ACTUAL      | SCI         | VARIANCE    |
| Statement of Comprehensive Income                          | \$          | \$          | \$          |
| Operating Revenue  | 13,367,159  | 13,852,600  | (485,441)   |
| Operating Expenses   | (6,278,654) | (5,463,262) | (815,392)   |
| Operating Profit   | 7,088,505   | 8,389,338   | (1,300,833) |
| Gross Profit Percentage                                    | 53%         | 61%         | (8%)        |
| Less Other Expenses  | (4,708,186) | (5,791,580) | 1,083,394   |
| Net Profit from Operational Activities                     | 2,380,319   | 2,597,758   | (217,439)   |
| Other Income   | 297,966     | 168,043     | 129,923     |
| Operating Profit after Other Income                        | 2,678,285   | 2,765,801   | (87,516)    |
| Less Discount  | (2,367,021) | (1,897,280) | (469,741)   |
| Operating Profit after Discount                            | 311,264     | 868,521     | (557,257)   |
| Interest Income  | 387,429     | 379,314     | 8,115       |
| Operating Profit after Interest Income & before Tax        | 698,693     | 1,247,835   | (549,142)   |
| Taxation   | (992,251)   | (522,342)   | (469,909)   |
| Net Profit after Taxation and before Capital Contributions | (293,558)   | 725,493     | (1,019,051) |
|  |             |             |             |
| Capital Contributions                                      | 1,485,121   | 1,284,804   | 200,317     |
| Net Profit after capital contributions                     | 1,191,562   | 2,010,297   | (818,735)   |
| Dividend   | 0           | 0           | 0           |
| Dividend from Network Waitaki Contracting Limited          | 164,971     | 0           | 164,971     |

1,356,533

2,010,297

(653,764)

**Retained Surplus for the Period** 



**PERFORMANCE TARGETS** (CONTINUED) Performance targets, as set out in the Statement of Corporate Intent (SCI) approved by Directors

#### **GROUP FINANCIAL PERFORMANCE MEASURES (CONTINUED)** Δ

| KEY FINANCIAL F                                | REPORTING MEA | SURES      |            |
|--|---------------|------------|------------|
|  | ACTUAL        | SCI        | VARIANCE   |
| NPBT to Shareholder' Funds                     | 3.73%         | 1.73%      | 2.00       |
| Net Assets per Share                           | \$4.61        | \$4.66     | (\$0.05)   |
| NPBT Earnings per Share in cents               | 6.59 Cents    | 8.00 Cents | 9.20 Cents |
| Ratio of Shareholders' Funds to Total Assets   | 81.26%        | 82.90%     | (1.64)     |
| Direct Line Cost Per Circuit Kilometre of Line | \$1,167.90    | \$1,262.70 | (\$94.80)  |
| Indirect Line Cost Per Electricity Consumer    | \$64.29       | \$85.36    | (\$21.07)  |

Comment

The lower than planned net assets per share and ratio of shareholders' funds to total assets are the result of the higher than planned dividend being paid.

The direct line cost per circuit kilometre of line and the indirect line cost per electricity consumer are lower than the SCI due to lower than anticipated maintenance being completed.

#### **B GROUP NON-FINANCIAL PEFORMANCE MEASURES**

|  | ACTUAL | SCI   | VARIANCE |
|--|--------|-------|----------|
| Average Interruption Duration (SAIDI)          | 61.46  | 90.00 | 29.09    |
| Average Interruption Frequency (SAIFI)         | 0.82   | 1.70  | 0.89     |
| Customer Average Interruption Duration (CAIDI) | 75.08  | 53.00 | 21.80    |

Comment

The lower level of SAIDI is the result of the greater use of live-line techniques to lessen planned outages.

#### SOURCES OF INFORMATION

Network Waitaki's website, www.networkwaitaki.co.nz, contains information about our policies and operations. Paper copies are available from our office at 10 Chelmer Street Oamaru.

| Information available on the      | Other websites of interest include:                              |
|-----------------------------------|--|
| Network Waitaki website includes: | www.comcom.govt.nz (Commerce Commission)                         |
| Network Disclosures               | www.egcomplaints.co.nz (Electricity & Gas Complaints Commission) |
| Pricing Methodology               | www.ea.govt.nz (Electricity Authority)                           |
| Tariff                            | www.med.govt.nz (Ministry of Economic Development)               |
| Use of System Agreement           | www.transpower.co.nz (Transpower)                                |
| Price Path Threshold              | www.contactenergy.co.nz (Contact Energy)                         |
| Tree Management                   | www.genesisenergy.co.nz (Genesis Energy)                         |
| Network Assets Management Plan    | www.meridianenergy.co.nz (Meridian Energy)                       |
| Working Around Overhead Lines     | www.mightyriverpower.co.nz (Mighty River Power)                  |
| Statement of Corporate Intent     | www.trustpower.co.nz (TrustPower)                                |
| Ownership Review                  | www.eeca.co.nz (Energy Efficiency and Conservation Authority)    |

Feedback: email service@networkwaitaki.co.nz with suggestions on how we can improve our reporting and consulting with consumers.



#### Audit Report

#### To the Readers of Network Waitaki Limited's Financial Statements for the year ended 31 March 2011

The Auditor-General is the auditor of Network Waitaki Limited (the Company and Group). The Auditor-General has appointed me, Robert Harris, using the staff and resources of PricewaterhouseCoopers, to carry out the audit of the financial statements of the Company and Group, for the year ended 31 March 2011.

We have audited the financial statements of the Company and Group on pages 12 to 35, that comprise the statement of financial position as at 31 March 2011, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date; and a summary of significant accounting policies and other explanatory information.

#### Unqualified Opinion

In our opinion:

- The financial statements of the Company and Group on pages 12 to 35:
  - comply with generally accepted accounting practice in New Zealand;
  - comply with International Financial Reporting Standards; and
  - give a true and fair view of:
    - the Company's and Group's financial position as at 31 March 2011; and
    - the results of their operations and cash flows for the year ended on that date.

#### **Opinion on other legal requirements**

In accordance with the Financial Reporting Act 1993 we report that, in our opinion, proper accounting records have been kept by the Company and Group as far as appears from an examination of those records.

The audit was completed on 30 May 2011, and is the date at which our opinion is expressed.

The basis of our opinion is explained below. In addition, we outline the responsibilities of the Board of Directors and the Auditor, and explain our independence.

#### **Basis of Opinion**

We carried out the audit in accordance with the Auditor-General's Auditing Standards, which incorporate the International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and carry out our audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

Material misstatements are differences or omissions of amounts and disclosures that would affect a reader's overall understanding of the financial statements. If we had found material misstatements that were not corrected, we would have referred to them in our opinion.

PricewaterhouseCoopers, 5 Sir Gil Simpson Drive, Burnside, PO Box 13 244, Christchurch 8053, New Zealand T: +64 (3) 374 3000, F: +64 (3) 374 3001, www.pwc.com/nz



An audit involves carrying out procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including our assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments we consider internal control relevant to the entity's preparation of the financial statements that give a true and fair view of the matters to which they relate. We consider internal control in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

An audit also involves evaluating:

- the appropriateness of accounting policies used and whether they have been consistently applied;
- the reasonableness of the significant accounting estimates and judgements made by the Board of Directors;
- the adequacy of all disclosures in the financial statements; and
- the overall presentation of the financial statements.

We did not examine every transaction, nor do we guarantee complete accuracy of the financial statements. In accordance with the Financial Reporting Act 1993 we report that we have obtained all the information and explanations we have required. We believe we have obtained sufficient and appropriate audit evidence to provide a basis for our audit opinion.

#### Responsibilities of the Board of Directors and the Auditor

The Board of Directors is responsible for preparing financial statements that:

- comply with generally accepted accounting practice in New Zealand;
- give a true and fair view of the Company and Group's financial position, financial performance and cash flows.

The Board of Directors is also responsible for such internal control as it determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

The Board of Directors responsibilities arise from the Financial Reporting Act 1993 and the Energy Companies Act 1992.

#### **Responsibilities of the Auditor**

We are responsible for expressing an independent opinion on the financial statements and reporting that opinion to you. This responsibility arises from section 15 of the Public Audit Act 2001and section 45(1) of the Energy Companies Act 1992.

#### Independence

When carrying out the audit we followed the independence requirements of the Auditor-General, which incorporate the independence requirements of the Institute of Chartered Accountants of New Zealand.

In addition to the audit, we have carried out assignments in the areas of the Electricity Distribution (Information Disclosure) Requirements 2008 and the Commerce Act (Electricity Distribution Thresholds) Notice 2004 and tax advice, which are compatible with those independence requirements. Other than the audit and these assignments, we have no relationship with, or interests in, the Company or any of its subsidiaries.

Robert Harris PricewaterhouseCoopers On behalf of the Auditor-General Christchurch, New Zealand



## Network Waitaki Limited 10 Chelmer Street, PO Box 147

Oamaru 9444

Phone 03 433 0065 Fax 03 434 8845

Email: service@networkwaitaki.co.nz Website: www.networkwaitaki.co.nz

